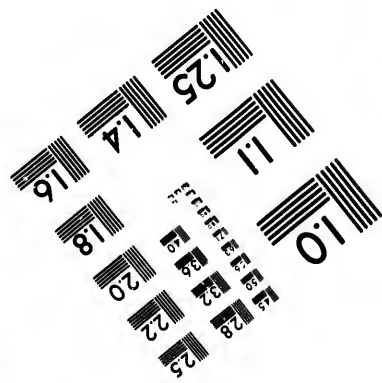
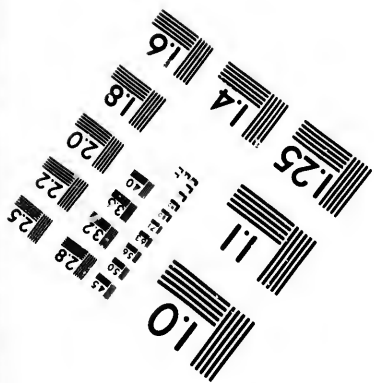
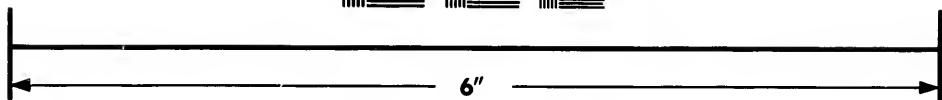
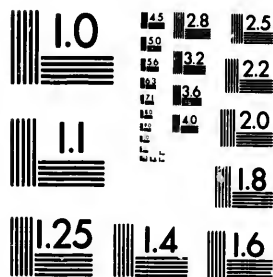


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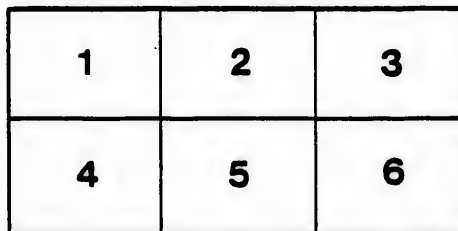
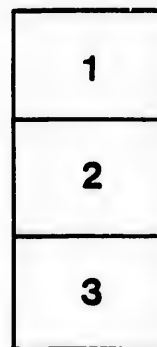
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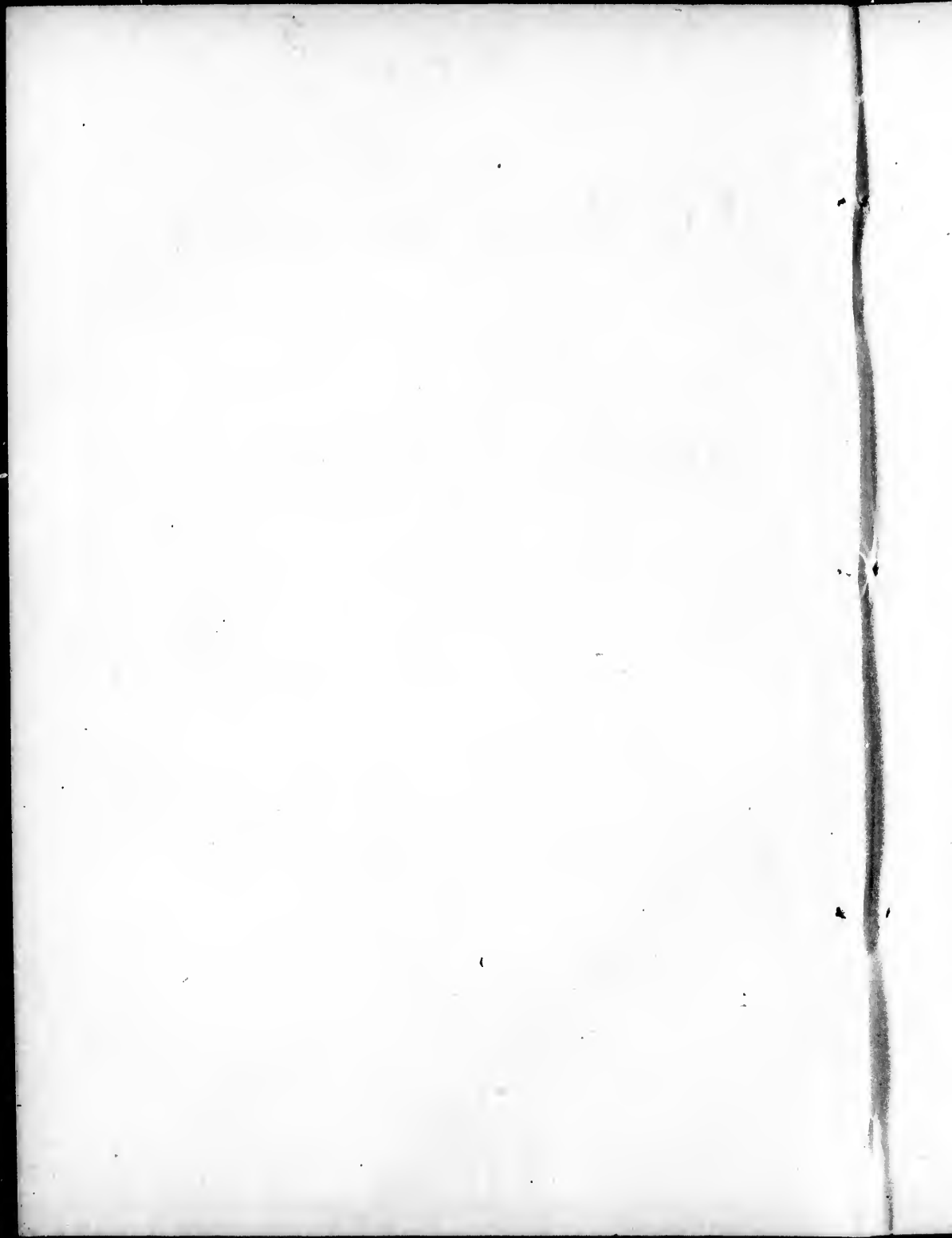
OR, THE

SCIENCE OF CONVERSATION.

CONTAINING

THE PRINCIPLES, LAWS AND GENERAL USAGES OF
POLITE SOCIETY.

THE TORONTO NEWS COMPANY,
TORONTO AND CLIFTON.



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How to Shine in Society.

INTRODUCTION.

THE title of our little book may lead the reader astray as to its purpose. It seems a paradox, but it is true, that the surest way to "shine" is, not to try winning the admiration, but the good-will and the love and the respect of those with whom we are brought into contact in society. It will not do to flash our lights ostentatiously into the eyes of others. We ought rather to direct it in a kindly manner along their path. The man who is ever asserting himself is seldom believed and never respected. At the very outset, then, dear reader, we tell you plainly that all vanity and self-conceit must be laid aside if you have any desire to shine. Those tinsel qualities are discovered only to be despised. If you have the least tendency to exercise these, check it at once. We wish to make you, (so far as telling can do it) a *polite* or *polished* man, and it is only metal of the proper grain which can take on the polish. It is very far from being true that vice purged of its grossness loses half its deformity. To a right thinking man the deformity is all the more apparent in that the polish reflects it the more plainly. Polish to be sure may be used as a cover to gloss vice, but this being merely superficial must always be shallow and easily seen through, and if beneath it there appears no sterling substance, the judicious observer can have only one impression forced upon his mind, and that cannot be favorable to a vicious man, however polished he be.

Now, sir, the first thing for you to do is to make yourself a man. Manliness is the backbone of our nature. All other qualities distribute themselves round this. Man means thinker, so that to be a man you must be able to think, and to prove and steady your thoughts by bringing them in con-

tact with the thoughts of others through reading and conversation. Besides having a good sound head, your heart must also be "in the right place." And I can wish your heart no healthier beat than that caused by the pure blood of Christianity. A thoroughly Christian man cannot but be the best material out of which to form the thoroughly polite man. Remember we are exceedingly anxious to avoid anything like false polish. The saying is common but very true, "all is not gold that glitters." This may suggest as true a saying "All that shines in society does not necessarily shine to please."

If, then, true and thorough thinking be the generator of true manliness, let us devote our attention in the first place to Thought and Thinking.

It is evident the most illiterate can think. Thinking, in fact, is the very intelligence of a man—the difference which distinguishes him from the brute creation. Through this power of thinking the most illiterate can become not only literate or learned, but also producers of thought themselves. It is thinking and not learning merely that improves our mind and leads us on to distinction. "A grain of reason is worth a ton of memory." Still, the acquisition of thought elaborated by others is absolutely necessary, and if a man is not "well read" he is not up to the mark of what is considered good society. The fact is, we must be scholars, though not in the old pedantic sense of the term. Some folks' idea of a scholar is one who has so many thoughts belonging to other people stored away in his mind that he has no room for any of his own, or one who can append a scholar's title to the end of his name. As to the first, he need not be a scholar merely, and as to the second, we would no more inculcate blind admiration for the scholastic titles than for the social ones, but would advise rather the title to be weighed by the man than the man by the title. To every right thinking person the most distinguished man is he who leads the most divine life, and the man that leads the divine life is the man who by honest searching finds out the divine ideas, appropriates them through the alembic of his mind as thought, and gives an earnest of his conviction in fervent action. For this high purpose

"All the world's a school
And all the men and women merely scholars."

There are books in the running brooks, and in stones, not sermons merely, but a great material revelation of the Creator's handiwork with myriads of his ideas stamped upon it in splendid hieroglyphics. Wordsworth truly says what St. Bernard indeed said long ago in another form:—

"An impulse from a vernal wood
Will teach you more of man,
Of moral evil and of good,
Than all the sages can."

Books contain what our predecessors have learned in this great school, and from these we obtain what we require for the furnishing of our minds. The schooling of a man ambitious of distinguishing himself is never finished. He is always learning, and all things minister to his purpose. But he makes use of that chiefly which man has mastered and made his own, and transported to the world of thought. This world of thought is to be found chiefly in books, and

"Books, we know,
Are a substantial world, both pure and good."

So felt the wise and thoughtful Wordsworth, and so feels every man who has built for himself a habitation in the wonderful world of books. But all locations are not adapted for men in general. Mental habits and tastes differ, and so a location wherein one man may flourish another may starve. Special tastes affect special settlements.

But there is a district in which all men have a common, a radical, a necessary interest. It is that which we denote, *par excellence*, "Literature." We mean the literature of humanity, as contradistinguished from the special literatures of particular sciences.

Layer after layer of thought has been deposited by busy workers since time and thought began to exist, and we of the present day form our soils and grow our thoughts on the strata of the past.

The student of this literature does not study it merely as an amusement, or as an accomplishment, or as a means of winning his bread, but as a revelation of thought and feeling, which through faith in the true and the good elevates him to a higher stage of being. There have been men who have groaned under the weight and mystery of thought as under a curse; who, having yearned for a hold upon the

Infinite, have been thrust down by a withering negation of their hopes, sinking in a not unaccountable recoil from their over-ambitious height to the lowest depths of loathing for that which legitimately used is a man's distinctive glory. But such a man, "burthened with the weight of thought" to such an issue is rare, and need not deter the student from risking the darling beliefs of his heart in this pure human atmosphere. The same benignant sun shines here as in the world of thought and feeling and eternal providence revealed in Holy Writ. But there is more needed than books, and the reading, and the understanding, and the proper use of them. There are the powers of the will as well as those of the understanding to be exercised. The impulse to action must be trained and put under proper control. Man is an ethical as well as a logical being, and indeed it is this aspect of him which is chiefly presented to the public eye. The manner in which a person acts is at once seen and criticized, whilst the reason or motive of action is not so immediately apparent.

But this logical and ethical being works through an organized physical being, upon the sound and healthy condition of which latter the degree and the quality of power in the former in a very great measure depend. The human body is a living structure, within which the vital functions are unceasingly performed by the organs of life, in obedience to physical laws, the action of which we can regulate so as to give the whole system the greatest possible amount of physical vigor and power. This it is the duty of every person to become acquainted with. Every one should know and obey the physical as well as the moral commands of God; and if he disobey them, he commits a physical sin which carries its own punishment with it. Excess in eating or drinking, improper exposure to intense cold or heat, want of cleanliness, vicious physical habits, are physical sins, and we are punished by physical debility, inflammatory diseases and paralysis—to say nothing of intellectual and moral punishment in intimate connection with these.

These physical laws, then, we ought to become acquainted with, and use them in regulating our physical conduct. We must conduct ourselves in obedience to their dictates, not only at stated times, when we are being trained by physical exercises, but at all times. They must become habits, for then alone can they have continuous power.

Thus alone can be attained "the healthy mind in the healthy body," which is rightly asserted to be indispensable to every man who would possess the highest powers of thought and action. We insist upon these thus seriously because we are aware that the force and the success of our aims depend very much upon the strength and vigor of the power that directs it.

To shine as a man of merit you must be necessarily a gentleman. Now what is a gentleman? If you look at the word it will tell you so far. As we have already said, you must be a *man*, but more than this, you must be a *gentleman*. Not a man of birth, as is sometimes meant by *gentle*, but a man of culture and refinement; such culture and refinement as are within the reach of every man who chooses to make the necessary effort to acquire them. Is not the highest praise you hear bestowed upon a man in society, "He is a thorough gentleman?" When you say that of a man, you feel that you are tersely according him in that one word everything that is becoming a man. You never think of adding more when you have said that. On the other hand, don't you sum up the essence of all that is unmanly, ungenerous, and what is pithily, though somewhat vulgarly termed "shabby," in that final exclamation, "He is no gentleman?"

I dare say you know pretty well what it is to be *no gentleman*. That expression comprehends cowards, blackguards, braggarts, and all those who have a "mean spirit," though polished with the most distinguished lustre of *manner*, and shining with the most splendid ornaments.

"The churl in spirit, up or down
Along the scale of ranks, through all
To who may grasp a golden ball,
By blood a king, at heart a clown.

The churl in spirit, howe'er he veil
His want in forms for fashion's sake,
Will let his coltish nature break
At seasons through the gilded pale.

For who can always act? But he
To whom a thousand memories call,
Not being less but more than all
The gentleness he seems to be."

The "grand old name of gentleman" is within the reach of every one who chooses to cultivate the qualities necessary

for the title. The patent is held immediately from God Almighty, and men recognize and allow it wherever visible. It is a passport in all societies to the affectionate homage of all true hearts. He who wears the star of the order will ever find himself respected and admired, the "favorite of fairest tongues," and the "cynosure of neighboring eyes."

Such distinctions have even been stamped into permanent form, the first grade of which, "Baron," simply means "a man." "Raised to the peerage" is the highest honor attainable, and it is an honor indeed when the title is grounded on deserving action. The great absurdity about our conventional peerage is the making it *hereditary*. Ample proof of this may be found in the frequent differences between the *names* and the *things*.

"Ye see yon birkie ca'd a lord,
Wha struts and stares an' a' that,
Tho' hundreds worship at his word
He's but a coof for a' that.

* * * * *

The rank is but the guinea's stamp,
The man's the gowd for a' that."

Fancy a young "divine" heiring his father's Doctorship of Divinity. He may succeed to his money and in a quiet way to his unprinted sermons, but the *title* he must win for himself, and very properly so. Let us not be misunderstood, however. Nobility is in itself a reasonable thing—it is the *sham* that is *contemptible*. Nobleman and noble man often mean two very different things.

The dignity of simple manliness is being more and more appreciated by us. Artificial distinctions—such as nobleman, gentleman, workman—differ only in degree, not in kind. A *man* is the essential basis of all three. The qualifying terms are *artificial* and *conventional*, but legitimate enough in the nature of the thing itself. *Manliness*, however, is the *body and soul*, the *qualifications* are but the *drapery*. Yet let us not scorn what derives its existence from the generous heart of humanity to honor and distinguish its finest developments. The *workman* is the essence of all the others, and never disappears in them. The *gentleman**

* The term *gentle* of course refers to *birth*. But shall that birth be the accidental social class birth of the mortal body, or the "second birth" of the immortal soul?

is but the workman *polished* to do the work more elegantly and more powerfully, and the *nobleman especially* should be the man, *known and acknowledged* to be a *duke or leader* of men, wherever there is true work to be done.

Providence allots us different spheres of action; but a king can be no more a man than you or I can, and as *men* we all stand in the eye of the Great Monarch of all. We are all peers or equals in so far as the *great duties* are concerned. The humblest man can do his duty, and the most powerful prince can do no more. There must be a division of labor. The work may differ in *kind and degree*, but let each man work *with his utmost ability*, aiming the while at *his utmost attainment of art*, and he may safely leave the issues of life with his Creator. He is just, and assuredly will not scorn the meanest *worker out* of His providence. It is only in the eye of *man* that the difference of the labor assumes so much importance.

Thank God! man does not need a pedigree of man's making to make him truly noble; you or I, dear reader, may be as noble as the proudest aristocrat of the realm. There is a nobility of thought and aspiration infinitely transcending the nobility of mere flesh and blood. My boast of heraldry, if I choose to vaunt it, cannot be eclipsed by the most brilliant roll of titled ancestry. Flesh and blood is but a brute view of such a noble matter. I would rather have the thought of a Plato or a Socrates prompt the energy of my brain, the energy of a Rousseau or a Burns quicken the pulses of my heart, and (in this aspiring above all human sources) the love of Jesus Christ transfiguring all my nature with the grace of God, than claim kindred with the daintiest bit of flesh and blood in the land.

“Howe'er it be, it seems to me
'Tis only noble to be good;
Kind hearts are more than coronets,
And simple faith than Norman blood.”

Reading, then, and digesting what we have read, thereby appropriating the good and the power in what we have read, forms one of the great sources whence we draw our power to make a figure in the world. Over and above this, however, we must have the power to make a proper use of what we have acquired, and be able to produce it when required in conversation or our intercourse with the world.

Conversation is simply the interchange of thought, and if you desire to converse successfully you must have opinions worth the giving. Small thoughts may do well enough for small talk. We hope, however, you will not be content with such, but will aim at becoming a being of a reasonable discourse that looks before and after. "The gift of speech," says Hervey, "is the great prerogative of our rational nature. And it is a pity that such a superior faculty should be debased to the meanest purposes. Suppose all our stately vessels that pass and repass the ocean were to carry out nothing but tinsel and theatrical decorations, were to import nothing but glittering baubles and nicely fancied toys, would such a method of trading be well judged in itself, or beneficial in its consequences? Articulate speech is the instrument of much nobler commerce, intended to transmit and diffuse the treasures of the mind. And will not the practice be altogether as injudicious, must not the issue be infinitely more detrimental, if this vehicle of intellectual wealth be freighted only with pleasing fopperies?" Yes; be as smart and tight a craft as you please when sailing into the favor of society, but when you shorten sail and begin to trade, have something valuable under your upper hatches to trade with. Not that we would have you pedantic. Far from that. There is a golden mean. Be neither shallow nor profound. In the one case you will be considered a fool, in the other a bore. Do not be

"A shallow brain behind a serious mask,
 An oracle within an empty cask.
 The solemn fop, significant and budge,
 A fool with judges, amongst fools a judge;
 He says but little, and that little said,
 Owes all its weight, like loaded dice to lead.
 His wit invites you by his looks to come,
 But when you knock it never is at home;
 'Tis like a parcel sent you by the stage,
 Some handsome present, as your hopes presage;
 'Tis heavy, bulky, and bids fair to prove
 An absent friend's fidelity and love;
 But when unpacked your disappointment groans,
 To find it stuffed with brickbats, earth, and stones."

Conversation has another good as its result than the mere interchange of thought. A man thereby passes out in review before his own mind, as well as that of others, the stores he may have laid up in his memory. What he has acquired

becomes a more powerful item of thought when he presses it into action in a process of thought or a course of argumentation. It is taking the dust off the furniture of his mind, and making it more fit for use than it was before. His ideas are all the healthier for the exercise they have passed through. Dr. Johnson said that he gained more from conversation than from study. Certainly conversation such as his was a course of study in itself, from its intrinsic worth and the manner in which it was conducted. It was a time of clubs, instituted for the very purposes of conversation, which there and then meant the interchange of the finest thought of the time. Conversation at all times is one of the greatest educators of the mind. The conversation of our companions moulds us more than the lessons and lectures of our teachers. A man's daily conversation is the mood of his mind confessed before the world. The very business he is daily engaged in is a kind of conversation in deed and fact. It is an indispensable condition for him in making his mark in the world, and especially if he wishes to make that mark a distinguished one. A straightforward doer is generally a straightforward talker, and a man versed in diplomatic machinery has generally plenty of oily speech to lubricate the working of the wheels.

To know the company you are engaged with in conversation is most desirable, and will contribute much to your success. You cannot talk successfully with a man unless you have some insight into his character, his business, his tastes, etc. Ascertain these before you venture far into the interchange of sympathetic thought, else you may come into collision, which of course ranks as a topic in the chapter of accidents. Look into people as well as at them. The more you know of their predominant passions, their weaknesses, vanities, follies, humors, the greater the power you may hold over them in social intercourse. If you have any discernment at all you must see that to please others you must be continually sacrificing self. The fact is, that you can only raise yourself in the estimation of others by courteously refraining from anything that has the least look of raising yourself.

BODILY DEPARTMENT.

It is a matter of the first importance to the young aspirant that he attend to the training and deportment of his body, as well as that of his mind. Besides, his physical bearing has much to do with that command of address, which is so noted a characteristic of the thorough-bred gentleman. The body should be properly "set" by gymnastics, fencing, dancing, drill, or other physical exercises.* Don't think you can launch yourself on society without previous preparation. You must carefully prepare yourself before you can hope to succeed in this world of ideas and impressions. It will not do to despise this, declaiming against it as artificial. It is all art from beginning to end, though it is art so modelled according to nature as to be natural. Moreover, it is an art which must be acquired before it can be practised. All parts of the body contribute to this deportment, and it may be as well to notice them in detail, with this special warning, however, that in action they are all subordinate to the impulse of the thought that is being expressed. If they act otherwise the movement is sure to be awkward or ungainly.

POSITION OF THE BODY.

The general position of the body should be upright, with the head erect, the chest expanded and well forward, the shoulders thrown back, the bust firmly yet lightly resting on the loins, and the whole poised on the legs with an elastic, easy grace.

THE HEAD.

The head should sway the movement of the whole body. From it, through the eye, radiates the entire meaning of the man's soul. Hence issues all true dignity, emanating from the mind that sits "throned within the ivory palace of

* A simple and easily accessible means of exercise is the chest expander, made of vulcanized India-rubber, a pair of which may be attached to your bed-post, where they conveniently hang, for daily morning exercise. This is a decided improvement on the old method by dumb-bells, which, however, are better than nothing at all.

the skull." You do not require to "bulk out" physically before the eye of the public to bear a dignified presence. Earl Russel is a diminutive person physically, but he bears himself in such a dignified manner that you cannot but feel the large-hearted, large-thoughted soul that forms his personal identity. Of course, a person who has a commanding figure has the advantage to begin with, but we mean to say that a good deal depends on the way you make use of that figure.

The face is the index of the soul, especially in conversation. By an intelligent reader, it is believed rather than the tongue. The tongue may temporize and dissemble, but the face (and especially the eye and the mouth) reveals what is passing within. The old complaint of man not having a window in his breast is groundless, so long as you can look through man's eye into his soul. Let him that would hope to shine compel his features and his tongue to tell the same tale, and the tale will be told with effect.

THE TONGUE.

The tongue, as the main organ of conversation, deserves particular attention. We are apt to think it gets plenty of exercise and needs no training, but that is decidedly a mistake. To do its work artistically and methodically it must be trained, that the power to use it may be easy and unconstrained. This is, of course, especially the case, should there be some physical defect of the tongue impeding the utterance.* The material which the tongue uses to syllable into words is the air which we breathe. Converted into voice as it passes out through the throat, it is stamped into syllables by the organs of articulation, the chief of which is the tongue. The vocal or vowel sound must be pure and full, and the articulations distinct, if the thing is to be done properly and to the purpose. Over and above this, the ear has to determine and regulate the necessary cadences, and the mind to imbue the whole with the appropriate pathos.

* Special defects claim special trainings, but in general the proper training is simply judicious practice. The tongue, the teeth, the lips, the palate and the nose, all combine in action to form articulations, but the tongue, nevertheless, is the main organ, the others are mainly subsidiary.

A considerable amount of practice is required here, and where practicable, regular training should be undergone under a competent master.

Next to the eye the mouth is the most expressive feature, and contributes very much to the style of the man. Like that of the eye its expression cannot be easily disguised. Large mouths are generally supposed to be ugly, and small mouths handsome, but this is a mistake. There certainly is a natural proportion for the size of the mouth, but such petty criticism is swept away by the expression that may be made to play around it. There is to be observed even in the simple opening and shutting of the mouth a moderation that confers sweetness and grace. The mouth has a range of gestures of its own that must not be marred nor exaggerated. Its gesture lies more with the finer muscles about the lips than the lever tendons of the jaw. The eloquence of the lips is an old theme with the poets, who love to delineate all that charms the eye. Virgil pictures Dido "hanging on the lips" of Æneas, as the handsome warrior recounts the wars of Troy; not that the lips themselves wrought the charm, but no doubt they closed with grace to the eye riveted upon them the eloquent fire of the hero's soul.

THE HAND.

The hand has a greater range of expression than any other accessory of the tongue. The eye has more force, but the hand can vary its expression so much that it has even been styled a supplementary tongue. Not that when speaking the words should be measured out with a pantomimic accompaniment of the hands, but when the tongue is discoursing sweet sounds from the heart, or thrilling the air with the thunder of the soul, the hand should vibrate obedient to the varying impulse, telling to the eye what the tongue tells to the ear. Boisterous gesticulation with the hand is most reprehensible. Ever cultivate a quiet, dignified composure as the habit of your manner, and you can, at fitting opportunities, enliven that by seasonable impulses of your own, or by responding heartily to those of others.

Remember through all that "the greatest art is to conceal the art." Never be conscious of playing yourself out; make what you have determined to be the proper thing habitual, and it will soon become natural.

CONVERSATION.

Whatever topic of conversation be "on the carpet" give it your consideration to the utmost of your ability. Neglect or scorn will alienate the hearts of all engaged. Do not be so much inclined to contradict the speaker as to approve of what you consider right in what he has spoken. If, however, he has said what ought to be contradicted, do it in a manner calculated not to give offence. If the speaker be obscure in what he has said do not charge him with mystification. Throw the blame rather on your own want of comprehension. and ask him to enlighten you. Even when a speaker from want of knowledge of his subject talks what to you appears downright nonsense, do not snub him with an uncourteous expression of the thought in your mind. If it be necessary to correct him, do it in a kindly way so as not to hurt his feelings.

When you are compelled to dissent from anything that has been said. state first how far you agree with the speaker, and how happy you are to accord with him so far, then how unwilling you are to differ with him did not what you consider truth constrain you, and lead you to adopt such or such an opinion. Let your opinion also be couched in the least repulsive form. the words being few and gentle. Be sure to let the speaker finish what he is saying before you attempt to answer or reply to it. Remember what Solomon has said, "He that answereth a matter before he heareth it, it is folly and shame unto him."

Conversation generally should be put in the form of propositions or thought proposed rather than dictatorial assertions, for it is a general contribution of talk, not a lesson, a sermon or a lecture. There is a time "when a fool should be answered according to his folly, lest he be wise in his own conceit" This must be done judiciously, however, and only when the folly is flagrant and annoying.

Should you be listening to one who has a diffuse and magniloquent style of expressing himself, condense his statements, and ask him if that is what he means, then proceed to answer him. This mode of correction will give him the hint more politely, and in such a way that he need not take offence. The matter in hand will also be more likely to re-

ceive a speedier solution. Learn to bear contradiction with patience and good temper. Listen candidly and with consideration to all that is being said on the subject in hand ; weigh it well and with justice, and show that you have taken it into account in the determination of your opinion. Never anticipate judgment. That would show either that you were indifferent to the opinions of the others, or that you questioned their judgment, or that you were nailed down to a judgment probably not of your own making.

THE MANNER OF SPEAKING.

Before beginning to speak with any one, note the expression of his face. If it be sad, do not begin by breaking a jest with him ; if merry, do not begin by sighing out a complaint. Suit yourself to your man, and then you may hope to begin successfully.

Watch the effect of your words through his face. That is where you must read the result whether successful or not. All the time you are talking you must wait on him also with your eye, so as to be guided in what it would be judicious to say next. It is a kind of fencing with the tongue, with the eye as guide and guard.

As a general rule it is wise to shun everything in conversation upon which the company may be likely to differ seriously. Politics and religion generally come under this head. Politics may be made to assume a phase that is by no means reprehensible, as a policy of another nation in which no one present is immediately interested vitally. What is general in religion—what intimately concerns religious morality is a legitimate enough topic. Especially what bears upon Christian manliness must be one of the noblest topics any company can talk about, but cant, dogma, special creeds, questionable experiences, and such like, must never be entered on.

Though you should have the soundest reason on your side, yield with a good grace when you see that the discussion is becoming irritating, and likely to lead to downright quarrel. You will thereby conciliate your opponent, who you may be sure, will not on any terms allow himself to be talked into the right, seeing that he has lost his temper, which means that for the time being he has actually lost his reason. You

would have no objection to give in to the whim of a madman, why then not to him who is temporarily mad? Such a procedure may convince him when he reflects upon what has been said. At any rate, by yielding the point you show to advantage in the opinion of every sensible person in the company.

Never hold an opinion obstinately in the face of reason and sense. Some people assert dogmatically, and will listen to nothing on the opposite side. Generally those who assert dogmatically believe blindly, and are looked upon as bigoted fools. You may have decided opinions, and yet wear them easily and gracefully. Obstinacy is sometimes looked upon as dignity, but it is a great mistake. It is more dignified to keep your opinions in the background than to push them arrogantly forward.

Never talk about things of which you are ignorant, nor of which you know very little, else you are sure to make a fool of yourself. Never venture out of your depth, and you are not likely to get drowned. If some one knocks you out of your soundings don't be ashamed to say that you can't swim.

The art of listening is as important as the art of conversing. A good listener is always sure to please. The one who is talking to him gifts him with all the qualities necessary to appreciate his own discourse, and the listener venturing nothing cannot of course possibly lose anything. Not that we would recommend this quiet swallowing of others' talk. Each man is bound in courtesy to furnish his quota, and the most polite way is to give as much as you receive. It is wonderful how much you can contribute to a conversation the subject matter of which is comparatively strange to you. Different kinds of knowledge have all a relationship which frequently brings them into contact, and in virtue of this your turn is pretty sure to come, how remote soever the subject be from your accustomed sphere of studies. Every man should make himself as many-sided as possible, and in that case no kind of conversation should come amiss. In contributing besides to a conversation, in the absence of facts you may furnish inquiries regarding facts of which you may happen to be ignorant. No man is bound to know everything except a schoolmaster, as Charles Lamb facetiously remarks,

SPEAK GRAMMATICALLY.

All who move in polite society are understood to be grammatically conversant with their mother tongue. Indeed, the more thoroughly acquainted you are with the language you are conversing in, the more likely you are to shine in it. It may not be so much adapted for conversation as the French, but it has more power, for it is pre-eminently the language of thought. It is earnest beyond any language living, but there is a wide difference between a superficial knowledge of it, and that thorough acquaintance with it that finds its words winged with the gentleness of the dove or the vigor of the eagle. At the same time that you take care to speak correctly, be not forward to correct the language of others, should they happen to make mistakes. Such a course would be the height of ill-breeding. Take not the slightest obvious notice of them, nor is there any need of your doing so—they have already been noted quietly by every well-educated person who may have heard them. Your noticing them publicly would be set down against you as an act of malicious pedantry. Let others alone and be content to watch yourself.

Avoid pedantic and obsolete words and phrases in your conversation, unless you wish to pass for a solemn fool. Affectation of any kind is simply ridiculous. Use the words and phrases that are correct in good society. Your own good sense will generally guide you in determining what should be adopted and what should be avoided. Phraseology peculiar to the saloons, clubs, theatres, stables, etc., is not allowable on any account, as it is certain to stamp any person who uses it as a "low fellow." Equally reprehensible as being out of place, is the phraseology peculiar to the house of prayer. That is too sacred a subject to be drawled over with commonplace topics, and the manner so venerably appropriate to the hour of prayer sounds very much like cant in the hour of light conversation.

The surest way to please is to speak simply and with no appearance of affectation. Pretentiousness is sure to be put down, for it wounds the *amour propre* of the listeners, and bores them with want of useful purpose. Depend upon it, if once you begin to admire yourself for what you are saying, the admir-

ation of others is sure to be in the inverse ratio to your own. To exhibit yourself in conversation is just about as bad as to talk about yourself; both are insufferable, and should never be attempted by man who has the least desire to shine.

Be sure that you consider well what you are going to say before you actually say it; moreover, consider well to whom you are going to say it. Never ask information concerning a third party from one whom you know nothing about, and take care to say nothing good or ill to him relative to the third party. You would be making a confidant thereby of one who is an utter stranger to you. You are apt to forget this in the moment of good companionship. Never speak evil or good of a person who is not present if you wish to please everybody. If you speak evil of him, he may have friends there unknown to you who will make your words recoil on yourself. If you speak good of him then his enemies may become yours. It is the best and safest way not to talk of him at all. But if you must speak of him, speak good rather than evil, for you will thereby be likely to make fewer enemies. A better reason is that it is more Christian-like, and therefore more in accordance with true politeness.

"Not to offend," it has been truly said, "is the first step towards pleasing." This remark is well worth the consideration of all who try to shine by brilliancy of wit. The shaft of ridicule that wounds to pain rebounds on him who sped it, and wounds himself more seriously than the victim. The first step is only the introduction to those that follow. To wound the feelings of others is un-Christian and therefore unpolite.

EGOTISM.

Of course, unless you happen to be in love, you are the most important being in the world to yourself. You think, feel, and act from self. The Golden Rule of Etiquette, simply that you should do unto others as you would that others should do unto you. Without a due sense of the Ego you would be a nonentity. "There is no man however small but makes a figure in his own eyes." When the due sense of it beams out handsomely, we call it self-respect; when it darts out offensively, egotism.

Modesty is but the proper thing if you find yourself inferior, and the most becoming if superior. It is a good background for talents to shine from. It will never degrade you lower, but may often raise you higher than you deserve; for in polite society the balance is always in favor of what is proper and correct. A favorite mode of egotism is what is commonly called "fishing" for praise out of the mouths of others, either by praising them in the first instance, by way of giving the cue, for the very qualities we are vain enough to think ourselves possessed of, or by under-rating our ability, when we are well known to possess it in a high degree.

MEMORY.

A good memory is a great help to ready conversation. It is a storehouse from which you may draw inexhaustible material. Of course, you can draw out only what you have stored up in it. Be careful, then, to put into it what you need not be ashamed to bring out of it. To shine in society you need not necessarily be brilliant in intellect or in imagination—to be well informed is all that is required. The well-informed man has a great advantage in conversation. It is not a time nor a place for reference, and he who can, off-hand fix a date or supply a fact, shines to advantage in the conversation.

TRUTH.

In the excitement and play of conversation always bear a strict adherence to truth. Honesty of fact should never be departed from, else it will vitiate the strength and influence of what a man says. He is sure to be found out sooner or later, for men are pretty good critics of the probable and the improbable. Never attempt to angle for surprise with relating prodigious incidents. Such are only fit for children and silly old men.

"A great retailer of this curious ware
Having unloaded and made many stare,
'Can this be true?' an arch observer cries;
'Yes,' rather moved, 'I saw it with these eyes.'
'Sir, I believe it on that ground alone,
I could not, had I seen it with my own."

THE SPLENDID SPEAKER.

There he is, faultlessly dressed! Instinctively he has taken his seat in the most conspicuous part of the room, every corner of which he commands with his omni-radiating eye. With ears erect, he awaits the decisive moment to lay hold of the conversation with his everlasting tongue. He is lying in wait, and now he springs from his ambush, and fastens on his helpless victims. You have said something to an intelligent person next you, with whom you anticipate an agreeable chat. No such happiness for you, with such an animal prowling near. Clearing his throat (which sounds like an ominous growl before the decisive leap) and extending his hand to your neighbor to indicate that he need not answer, he comes down upon you with infinite majesty, and with an air that stills every voiceful breath in the room. (You never hear the birds sing when a kite is upon them.) Magniloquently he replies to your simple remarks, nor need you answer him back. He means to talk for you and the company the rest of the evening. Nor is his voice shaped for you alone. It is conscious of being addressed to every pair of ears in the room. At length one of the victims rebels. The splendid speaker is contradicted. With terrible concentration of power he turns round upon the offending culprit, and annihilating him with his eyes, proceeds to re-annihilate him with his tongue. But to his astonishment the rebellion is general. A thousand satiric darts are hurled at his head. He is silenced. With inexpressible hauteur he turns from them all and wraps himself in the imperturbable impenetrability of his self-conscious dignity. He is fairly "shut up," and everybody is thankful.

SELF-RESPECT.

This is a feeling that has nothing in common with egotism, though it has reference to self. The man who does not respect himself will never be respected by others. There is a dignity, in the assuming of which there is no arrogance but the greatest propriety. This dignity is quite compatible with modesty, humility, and all the unpretending virtues. It is a sad sight to see a man undervaluing himself and the

purpose for which he was destined, by not employing, or by abusing the powers he possesses. One man fritters himself away in silly or ignoble pursuits; another helps to swell the current of crime by prostituting, it may be, splendid talents in the service of vice. Just think what man is. Take Shakespeare's fine description—"What a piece of work is man! how noble in reason! how infinite in faculties! in form and moving how express and admirable! in action how like an angel! in apprehension how like a god!" It is quite right and proper to have an adequate idea of what you really are, and to act upon that idea, which you may very well do without arrogating more to yourself than is necessary. Self-respect, be it remembered, is acted, not professed by word of mouth. Whenever you begin to talk of your self-respect you are in imminent danger of losing it. He can only properly respect himself who orders all his thoughts and actions in accordance with the principles of religion and morality. It is nonsense to speak of a silly man or a bad man respecting himself. It is necessary to have the elements that cause respect to be entertained by others. The consciousness of having them and of ever acting on them induces the feeling in our breast. The meanest hind may be actuated by it as well as the proudest monarch. It is every man's safeguard against degradation. Whenever self-respect is gone, all trace of manliness is quickly lost.

MODESTY.

Of all qualities modesty would seem at first thought the least compatible with "shining in society," but it is not so. "A just and reasonable modesty," says Addison, "sets off every great talent a man may be possessed of. It heightens all the virtues which it accompanies; like the shades in paintings, it raises and rounds every figure, and makes the colors more beautiful, though not so glaring as they would be without it." Indeed, this quality is of so much importance that you must "assume a modesty if you have it not." You gain infinitely more than you give up, for there is a generous feeling in society that tends to accord where no pretension is made, even to a greater extent than there is any real ground for. "Be not *too* tame either, but let your own discretion be your tutor."

A man generally feels bashful when he feels that he is singular. Place him where this feeling has no reason to exist, and his bashfulness disappears. It is much better that any singularity he may possess should induce bashfulness rather than vanity, but there is no substantial reason for either the one or the other. Remove the singularity, if there be one really and not merely in your own imagination, as is often the case, and then there can be no occasion for it; or if the singularity be such that you cannot remove it, do not seem to be conscious of it yourself, and he who dares to notice will be censured by every man of sense in the company.

"I pity bashful men who feel the pain
Of fancied scorn and undeserved disdain,
And bear the marks upon a blushing face
Of endless shame and self-imposed disgrace.
Our sensibilities are so acute,
The fear of being silent makes us mute.
We sometimes think we could a speech produce
Much to the purpose if our tongues were loose;
But being tied it dies upon the lip,
Faint as a chicken's note that has the pip."

BOLDNESS.

Without a proper amount of boldness no one can hope to shine in society. A weak, flickering light cannot shine to any useful purpose. If you have plenty of oil within to keep your light burning, hide it not under a bushel, but place it boldly where it may give light to all who are within its range.

"But know, that nothing can so foolish be
As empty boldness; therefore first essay
To stuff thy mind with solid bravery;
Then march on gallant, get substantial worth;
Boldness gilds finely, and will set it forth."

Take care, however, that your boldness does not over-reach itself and degenerate into impertinence or rudeness. You may know when that takes place by the impression you have made upon your listeners. If you have done wrong don't hesitate to apologize at once, as an artist who has made a false stroke is not ashamed to rub it out. Even in rendering the apology you may find occasion to distinguish yourself, for it stamps you as a gentleman of the right sort at once. "Handsome is that handsome does" is a very well known and much appreciated saying in all companies

FORWARDNESS.

Nothing is more unbecoming or more calculated to defeat one's attempt to "shine" than forwardness. Young persons ought not to assume consequence in any kind of society, but especially before men of age, wisdom and experience. Take the sensible advice of Parmenio, the Grecian general, to his son—"My son, would you be great, you must be less; that is, you must be less in your own eyes if you would be great in the eyes of others." A French writer beautifully illustrates the contrast thus:—"The modest deportment of really wise men, when contrasted with the assuming air of the young and ignorant, may be compared to the different appearance of wheat, which while its ear is empty holds up its head proudly, but as soon as it is filled with grain, bends modestly down and withdraws from observation."

Boasting is a mode of putting one's self forward that is very offensive. Don't try it, for people won't believe a word of what you say. There's a good story told of a young clergyman in America boasting in company that he had been educated at two colleges, Harvard and Cambridge. "You remind me," said an aged divine present, "of an instance I knew of a calf that sucked two cows." "What was the consequence?" said a third person. "Why, sir," replied the old gentleman very gravely, "the consequence was that he was a very *great calf*." Served him right.

DIFFIDENCE.

Though forwardness is to be avoided if you desire to please, you must not fall into the other extreme of diffidence. As it is usually men of little knowledge and of mediocre talent that push themselves forward where they ought not to be, so generally we find it to be men of uncommon worth, fine genius and excellent ability that labor under the terrors of diffidence. Of the two diffidence is certainly the less objectionable, but if you desire to make a figure at all, this will defeat your object, though you should be otherwise most distinguished. The fact is, society is a terror to a diffident man, and he instinctively avoids it. Diffidence may be overcome, however, by the force of moral courage, and the accustoming one's self, so as to become familiar with the social duties. Habit in this becomes second nature.

CIVILITY.

Civility, it has been said, costs nothing, and yet it is of great value. We cannot dispense with the law to honor all men. If a civil word or two will make a man happy, why should we withhold them when they cost us nothing. "It is like lighting another man's candle by one's own, which loses none of its light by what the other gains." A kind word or a kind action will often call forth more gratitude in the heart of the recipient than material benefits. It is quite possible for a man to be compelled to receive a benefit, and yet not thank the giver through the incivility of the conferment.

ATTENTION.

A good listener is always a favorite in conversation. The art of listening well is sometimes preferable to the art of speaking well. Want of attention to a person who is speaking to you is a gross contravention of the law of politeness. It is a crime not easily pardoned by the victim, who feels it perhaps more keenly than an open insult. We know that towards "bores" it is almost impossible not to conduct one's self even with some marked show of inattention, but the well-bred man will rather seek the means of politely ridding himself of the "bore," and so have "one enemy the less," which is the next best to having "one friend the more." In listening to the conversation of another, it is not only necessary that you should attend, but that you should show your interest in the matter by frequent responses, or ejaculations, or remarks. Passive silence merely, even with your eyes indicating attention, is not enough. You must show that you have been attending with your ears also, and that is best done by responding with the tongue.

One very common reason why we meet with so few people who are really agreeable in conversation is that there is scarcely any body who does not think more of what he has to say, than of listening to and answering what is said to him. Even those who are reputed to have the greatest politeness sometimes think they do enough if they only *seem* to be attentive. At the same time their eyes and gestures betray a distraction as to what is addressed to them, and an impatience to return to what they themselves were saying.

They forget that to be studious of pleasing themselves is but a poor way to please others, and that to listen patiently and answer complaisantly is essentially characteristic of good conversation. Without careful attention nothing can be done, and your attention should not only be careful and considerate, but quick and universal too, so far as your range is occupied, for where all are considered on an equality no one cares to be overlooked. Readiness of attention is also a valuable auxiliary to maintain that easy flow of conversation which is so liable to be interrupted by a change of speakers or of subjects. The fact is, that to be perfect in this, you should have within the range of your observation all that is transpiring around you—all the people, their motions, their looks, their words, and yet without staring at them or seeming to be an observer. Be ever ready for any little interchange of civility that may occur. Remember how pleased you were with the slightest mark of attention paid to you. The same result will follow when you show them to others.

“LARGE TALK AND SMALL TALK.”

Some young men have a habit of talking largely about things and about themselves. They desire not only to shine but to astonish. These belong to the class dubbed by society “Magnificent liars.” Let them give over the habit, for they are never believed even when they may be telling the plain, unadorned matter of fact. So far from shining, they are pretty sure some time or other to have the “shine” completely extinguished by some intended victim who cannot stomach the silly imposition longer.

Small talk is as great a fault as large talk, whether it be shallow or flippant. Part of the conversation must necessarily be made up of commonplace topics, but these can be dealt with in a rational and gentlemanly manner, without condescending to gossip and “old wives’ gabble.”

Talk much and err much, says the Spaniard, and the Spaniard is not far wrong. If we lay ourselves out to talk much, then we venture upon what we do not know very well rather than cease talking, and so make blunders. To bridle the tongue is not so very easy when it has a mind to set off at full gallop. “Reason lies between the spur and the bridle.” Use a wise moderation, being neither too sedate

nor too talkative. The former will proclaim your ignorance to the company, the latter your presumption and conceit. Talkativeness, though in the main to be censured, does not always proceed from want of judgment. In Scotland people are not talkative enough—they are too reticent, and when they do talk, they rather argue than converse. In France the conversation seems to us an eternal jabber, so incessantly do they talk. In England they have a free open-hearted talkativeness that is light, merry, and cheerful, without being at all flippant, and this seems to be the vein most natural for the purposes of conversation.

ANECDOTE.

Anecdotes, when well told and fittingly introduced, form good "shining" material. The chief requisite is that they be new, and calculated to interest and amuse the company. They ought to be introduced seldom, and only when they are apt. Omit unnecessary detail and never digress. Impregnate them with as much liveliness and humor as you can. The more brilliantly they sparkle the more they are appreciated. But beware of dry narrative.

"A story in which native humor reigns
Is often useful, always entertains ;
But sedentary weavers of long tales
Give me the fidgets, and my patience fails.
'Tis the most asinine employ on earth
To hear them tell of parentage and birth,
And echo conversations dull and dry,
Embellished with—*He said, and so said I.*"

Anecdotes which may do very well in one company may fall flat and tedious in another. The character, the habits, the cant of one company may give merit to a story which may be entirely wanting in another. People are often disappointed by not attending to this. They are mortified beyond measure to find what set one company in a roar, and procured for them, mayhap, immediate conversational status, falls flat and dull in another which they hoped to have taken by storm, and for that purpose committed themselves to the most unmistakable emphasis which characterizes a man when he knows he is saying a good thing. Such a check is enough to freeze him up for the rest of the evening, so let him beware of being out of season with unseasonable wit,

Long stories are quite out of place in general conversation. There are times when a person is called on to relate a story, but these are special. When such an occasion does occur, it is best to meet the emergency boldly, and to tell the story as directly, yet as circumstantially, as your information will allow. A good story-teller has then a first-rate opportunity to shine, and it is worth while to have paid some attention to the art beforehand, so as the more thoroughly to please the company and gain credit for yourself. Whatever is worth doing at all is worth doing well. That must be our excuse for advising preparation.

Short incidents and bon-mots are quite allowable. Indeed they are highly ornamental and even useful in varying the style of conversation.

"A tale should be judicious, clear, succinct,
The language plain, and incidents well linked;
Tell not as new what everybody knows,
And new or old, still hasten to a close;
There cent'ring in a focus, round and neat,
Let all your rays of information meet."

PUNNING.

Punning used to be more respectable than it is now. It can, however, boast the example of Shakespeare, and some of the finest wits that have graced society. *Punch*, too, has so commended the practice to our notice, that the prejudice against it is wearing away. Vile puns by conceited punsters have brought the thing into disrepute. A good pun, rising naturally out of the current of the conversation, is not to be despised, but there must be nothing like an attempt to be funny by playing upon the words when everybody else is seriously engaged in attending to the thought. Some positively lay a trap for it, and when the opportunity is made to present itself, pounce upon it immediately; garnish their contemptible game with a few grins, and toss it with a conceited leer among their unfortunate victims. The trap is set in many ways. The trap enigmatical, thus:—Why is a person beating his wife like a ladies' tailor? Because he is a man milling her (*man milliner*). The trap hypothetical, thus:—If a chairman were *political*, he would certainly lend a helping hand to the *Poles*. The trap anecdotal, thus:—When the tyrant of Algiers was conveyed to Naples, the

Polacca, on board which vessel he was, outsailed all the vessels which accompanied her. "Indeed." But you know there was no wonder in that, for she was sure to *carry the Dey*.

LAUGHTER.

Goldsmith well describes the "loud laugh" as speaking "the vacant mind." He was not far wrong. Loud laughter generally indicates a lamentable absence of due mental occupation. Whatever the truth of the matter may be, people generally suspect the vacuity of thought "where laughter hath such room to ring," on the principle that "an empty barrel gives forth the greatest sound." The "Preacher" tells us that

"The noisy laughter of the fool
Is like the crackling sound
Of blazing thorns which quickly fall
In ashes to the ground."

So you see there is not much "shining" stuff in this to suit your purpose. There is, at any rate, in the best view of it, much suspicion attached, and like Cæsar's wife, your reputation to shine must be above suspicion. You may laugh heartily yet not loudly nor noisily. "I have always preferred cheerfulness to mirth," says the essayist. It was the instinct of good manners that prompted the thought. Cheerfulness produces the smile, and the gentle laugh, and fills the mind with the steady and constant serenity of the summer day. Cheerfulness is the best mood for conversation. It is the most easily sustained and the most comfortably enjoyed. There are exceptions of course. Some by their flashes of wit can "set the table in a roar." Then the "roar" is proper and becoming, and the restraint of it would be pure affectation.

Unless a person has fairly brought down ridicule on his own head, it is highly unbecoming to laugh at him. It destroys that sympathy without which no company can feel comfortable. Do not be too suspicious, either, that people are laughing at you. If you behave properly and people do laugh at you, it is to their own disadvantage, not yours.

A laugh may often be used judiciously in conversation to blunt the edge of some sarcasm that may have been ill-naturedly uttered against you. It shows that the barbed

dart has not pierced your good nature, and if you follow it up with a good-natured joke your victory is complete, and you "shine" forth like the sun dispersing a wintry cloud.

The most detestable kind of laughter we know is the giggle. Detestable enough in woman, it is far more so in man. It is the sure indication of not only vacuity of thought, but of lightness of intellect and instability of affection. It is equally characteristic of the heartless coquette and the fop-pish man-flirt. George Herbert has some very sensible lines on laughter; they are these:

" Pick out of mirth, like stones out of thy ground,
Profareness, filthiness, abusiveness,
These are the scum, with which coarse wits abound;
The fine may spare these well, yet not go less
All things are big with jest; nothing that's plain
But may be witty, if thou hast the vein.

" Wit's an unruly engine, wildly striking
Sometimes a friend, sometimes the engineer;
Hast thou the knack? pamper it not with liking;
But if thou want it, buy it not too dear.
*Many affecting wit beyond their power,
Have got to be a dear fool for an hour.*

" *A sad wise valor is the brave complexion,
That leads the van, and swallows up the cities.
The giggler is a milkmaid, whom infection,
Or a fired beacon frighteth from his duties.
Then he's the sport, the mirth then in him rests,
And the sad man is cock of all his jests.*"

TABLE TALK.

Table talk is a sphere in which the most distinguished may have endeavored to shine. Volumes of their table-talk have been published, and this aphoristic literature is held in high esteem. While the dinner is being served, the prelude to the conversation is being carried on. Now is the favorable time for gaining a knowledge of the different individuals with whom you are to pass the next few hours. At this period the tone of conversation is not very high pitched. The topics are generally of a common-place kind, for as yet you have no common ground on which to meet your associates. The weather—what's new—the interchange of civilities—public amusements form a starting point. The association of ideas and their interchange keep up the flow. Gradually mind discloses itself to mind, and the mere talk

passes into genuine conversation. The commonplace topics enable us to form an estimate of the company—to distinguish the talkative from the taciturn, the quick, from the dull, the cheerful, jovial man from the slow and the sour.

If you desire to shine to advantage at dinner, order and husband your topics like the courses that come before you, for a great deal depends on the inclination of your associates to listen to you. Let them be light at first and more substantial as you proceed, and if you have wit, spend it judiciously in seasoning all.

During the soup course, conversation is almost entirely dispensed with. The minds are all generally engrossed with one topic, and to talk upon that topic is forbidden by the laws of dinner etiquette. The animal appetite must be silenced before the rational faculty is allowed to play.

After the first course you may begin to feel the pulse of your neighbor, or *vis-a-vis*, by some little approach to gaiety, but beware of attracting general attention. At the second course the appetite begins to abate, and a restraining pause ensues. Now they like nothing better than to talk and listen for a short time. This is the time for the interchange of pleasantries, and short lively anecdotes. But don't bother the mind with any serious work to do, for it is still under the sway of the stomach, and will not brook anything that requires sustained attention. People resent anything that looks like an attempt to spoil their dinner or the digestion of it.

As the courses proceed you may open out more freely, for all are becoming emancipated from the dominion of physical appetite, and the mental is now decidedly in the ascendant. Beware, still, however, of boring your neighbors with too heavy talk, or too continuous, for the reign of free, uninterrupted conversation has not yet begun.

But when the dessert is on the table—when the ripe delicate fruit is set, and the sparkling wines stream from the crystal, then let flow your raciest thoughts—your wit—your humor—your fancies—whatever you may excel in. No restraint is needed now but that of good sense, sound judgment and many courtesies.

AFTER DINNER.

After dinner the subject of conversation should be of a light and entertaining character, such as the general news or current literature of the day. Keep pace with the tenor of the conversation around you. Carefully guard against the wily wine stealing away your brains. Then the tongue loosens itself and runs off, or flounders in the mud of a thick utterance or a plunging stuttering. Shun all approaches to argument or discussion; you are not met to draw conclusions, but to accept them from each other in a friendly way. For this reason politics is generally forbidden as an article of conversation, for in a mixed company there is sure to be a difference of opinion, and men think too keenly upon that to talk amicably about it. Besides it is extremely suggestive of the hot electioneering party spirit we witness so often when summoned to record our thoughts by actual vote. Should any one be so rude as to turn a joke upon you, turn the laugh as good naturedly as you can upon himself, but avoid collision with any one as much as possible. Toasts are going out of fashion except at public entertainments. A well-told anecdote or a clever conundrum is about the only kind of public solo you can venture on.

When you have joined the ladies, alter your style entirely. Should the evening be fine and you take a turn in the garden, you find yourself paired off with a companion. Should that companion be of the fair sex, entertain her with the language of Flora, or the poetry of flowers, or some such sentimental subject. Should you be linked to a gentleman, you may narrow the choice of your subject, and select that which you know he is most intimately conversant with.

ACCOMPLISHMENTS.

There is not a more legitimate method of "shining in society" than through what are termed "accomplishments." There are the active fields of science, literature and art to choose accomplishments from, according to the taste of the chooser.

Science, or the knowledge of things, is as wide as creation, and as interesting to intelligent minds. Its wonders are

inexhaustible; and he who is conversant with them can always have it in his power to promote conversation of the loftiest kind. He is the privileged exhibitor of the beautiful spectacle of the universe, and his intelligent audience gladly pay him for his entertainment, by feelings of gratitude, admiration, and respect.

Literature is one in which elegant minds delight to shine. In this, human nature refines itself by finding itself mirrored back in ideal forms. The idealization of our being need not spend itself in mere ideas. The thoughts in our minds, the words upon our lips may be purified and refined by this idealizing process couched in the study of literature, and yet be as true, as good, and as strong as before. The action too is not impaired—it is that of a higher being.

Both science and literature have great thoughts for expression, and he who can express them greatly will always be deemed a great man. Nor can we cultivate them without getting into the society of great men, and unconsciously borrowing something of their greatness. It is said, with a deal of truth, that a man is known by the society he keeps. If, then, you show that you have been in the company of such as Homer, Shakespeare, Galileo, or Buffon, you will be known only for what is noble and good. On a woodland excursion he who can find "sermons in stones, books in the running brooks, and good in everything," will shine to greater advantage than he who babbles talk foreign to the lovely world that surrounds him, and that is constantly projecting the loveliest pictures on the tablet of his mind.

A knowledge of languages, ancient or modern, or both, with their literatures, has great weight in society, and makes a man shine more powerfully than the little "art," which shows off accomplishments that are merely surface deep. Nothing is considered more the mark of a gentleman than an acquaintance with the classics, ancient or modern. True, it sometimes degenerates into pedantry; but that is the abuse, not the use of it. Thought is of course a higher sphere of conversation than mere language, but the Attic salt is considered best as a seasoner by average minds, and you cannot always have the pleasing of your own judgment as to what is best.

Art is another very extensive field for the display of your ability to shine. If you have the power itself it gives you

more authority to speak, for you are thereby enabled to form juster opinions that can stand criticism.

But whatever range of studies you enter upon for the proper fitting out of your mind, avoid furnishing it with such articles as, however useful in their own proper sphere, are quite out of place as items of furniture in your mind. By way of warning, let us show you a pedant with all his quaint nicknackery of mental furniture.

PEDANTRY.

A pedant is generally a puzzle of a man—his knowledge and his ignorance are both in extremes. He knows a huge mass of what nobody else cares to know, and does not care to know a huge mass of what every body else would feel ashamed to be ignorant. He knows a good deal more about the Greeks and Romans than about the people he is living among. He may not be able to find his way to the next street, yet he is intimately acquainted with the buildings of ancient Rome, and the several quarters of ancient Jerusalem. He knows exactly the dimensions of the Forum Boarium, but would feel insulted by a question about those of our own bazaar. He would profess extreme indignation and contempt if asked to handle a cricket bat or an oar, but he will discourse learnedly on the Trochus or the Trireme. He is not able to distinguish a quadrille from a polka, but he can detail all the evolutions of the Pyrrhic dance. He has written a dissertation on the Lydian and Dorian Moods, but he can't see an' great difference between a Highland pibroch and an oratorio of Handel or Beethoven. He is equally ignorant of sculpture and painting. He talks indeed about Phidias and Praxiteles, because he finds them mentioned in his classic authors; but he puts no value on Thorwaldsen or Turner; and even when you place him before the Elgin Marbles, he feels interested in them only in so far as they settle the meaning of some disputed passage. His physician has impressed on him the necessity of exercise, but 'tis almost a matter of course he doesn't know how to take a walk. He sees no beauty in the face of Nature—or if there comes across his mind a recollection of a time when he did delight to look upon it, this natural feeling soon evaporates in a musty quotation. Parallel passages in

Greek and Latin he can cite without limit—and there are few words whose quantity he has not some line of poetry ready to determine. But worth of sentiment and felicity of expression are lost on him. Though he prates about the sublimity of Æschylus, and the philosophy of Euripides, he is not terrified by Macbeth, does not speculate with Hamlet. His pride comes to back his ignorance, and he regards as vulgar and mechanical all that he does not know, and everything that he cannot do. He looks with affected contempt on fishing and shooting, fencing and dancing,—he doesn't swim—he doesn't play cards, chess, or bagatelle—he went once to the theatre to see Antigone—but he has an infinite horror of all kinds of amusements.

We have known only one of this class who had in his composition a fine vein of natural humor; but he is sometimes not without pretension to wit. He even makes puns; but the analogies he discovers have always one term at least in the dread unknown of school cram. He suggests the propriety of naming streets after the five Predicables—assigning one to people of substance—another to people of quality, etc., and argues against the illogical procedure of landlords who insist upon their tenants coming to a conclusion on the subject of rent before they have granted them the premises. Should you happen to hear him discoursing on some favorite theme, you might think his intellectual activity unbounded; yet in this point he is the most slothful man alive; he thinks none, he merely remembers. Reading is to him just an intemperate habit, like dram-drinking; he has accustomed himself to a stimulus which his enfeebled mind can no longer want. He has become so much habituated to the authority of books, that he has forgot that judgment has any authority. Although he has a prodigious acquaintance with other people's ideas—of all people in the world he has fewest of his own. He looks at everything as reflected in other men's minds—the broad daylight streaming from the thing itself blinds him. Books are called spectacles through which we look at the world—to him books are blue spectacles that keep the strong light from his weak eyes, and tint everything with their own hue. He thinks with his books as a cripple walks with his crutches, and he is always behind when the angel comes down to stir the waters. Thoughts that live and work in the heart of ages acquire value to him only when he gets them served up à printer's

ink and parchment, as dilettanti care little for Pharaoh's daughter, who walked with her maidens on the banks of the Nile, but put great value on her when salted and swaddled, and boxed in a mummy case. He is a very child in the ways of the world. He doesn't take any interest in his next door neighbor, though he may have known him since he was a child—he takes far more interest in the genealogies of the Cæsars or the Scipios. He can't appreciate honest manliness in any but Aristides or Cato. He can pronounce an oration on the character of Pericles, or Pompey, but cannot tell whether his most intimate friend is a knave or a numskull. He never reads the debates in Parliament—but sometimes looks at the column of varieties. He reads some novels—Valerius and the Fawn of Sertorius—and expresses his regret that Shakespeare's Roman plays have so little of the Roman spirit. When he goes to church he uses the Greek Testament and the Septuagint—and not unfrequently laments that our vernacular has failed in expressing the force of this tense or that participle. During sermon he employs himself in reconciling Griesbach and Tischendorf, or keeps a sharp lookout for slips in the minister's grammar, or fallacies in his argument.

A one-sided being stamped with any portion of the preceding feature is certain of proving a bore in any intelligent society. He can be endured only by being made a but for pleasantries and ridicule. Indeed, we ourselves in describing our ideal of a learned pedant have not been able to restrain our pen from caricature.

But pedantry is not confined to learning alone. There is pedantry wherever there is persevering "monotalk" on any subject, simply because we know it particularly well, to the evident "boring" of the company. Such is the case of a merchant talking "shop," or a clergyman talking "church." Remember, however, that it is not the talking well and thoroughly on a subject that constitutes pedantry. It is the keeping of it up when others desire to let it drop, or the introduction of an *outré* subject in which the others have no common interest.

Some have a habit of preaching their opinions in conversation. This is very disagreeable and unwise. Your opinions, if you wish them expressed most effectively, will have a much better chance of being entertained if they are suggested modestly. Some learned men, proud of their

knowledge, speak only to decide, and to let you know pretty plainly by their imperious manner that their decision is not to be appealed from. Even though they should speak nothing but the truth, men are at once inclined to dissent, and even to serve them with a return in kind. The more you know, the more modest should you be, if your knowledge has done you the good it was intended. Remember Sir Isaac Newton, who compared himself with all his learning to a child gathering pebbles on the sea shore; so little did he think of what even he had gathered on this shore of time. Even where you are sure, do not press it dogmatically; represent but do not pronounce; and if you would convince others be open to conviction yourself.

Our modern education is becoming less and less pedantic. The ancients are not worshipped with the reverence they once were, "We are the ancients," is the common-sense cry now, for we are older in knowledge and art than they. Formerly, when Latin and Greek were the only humanities studied at school and college, the ancients were talked of as something more than men, and the moderns as something less. Speak of the moderns without contempt, and of the ancients without idolatry. Judge them all by their merits, whether old or new, and never stoop to the authority of any writer if your considerate judgment tells you that he is not to be trusted.

Some great scholars almost absurdly draw empiric maxims, both for public and private life, from what they call parallel cases in the ancient authors, without considering that in the first place, there never were two cases exactly parallel; and in the next place, there never was a case known—much less stated—with all its circumstances and conditions, by any historian. Wise saws and instances, ancient or modern, have undoubtedly great authority, but should be regarded rather as enforcements than proofs. Reason upon the case itself, taking into due consideration the circumstances and conditions. Look upon analogies as helps only, not as guides.

SOCIAL CHARACTERS.

The characters that infest the social circle are as varied as the faces that denote them. There is the silent man, who, where all are talking, seldom ventures to open his mouth. The reason is various. It may be through diffidence of his

ability or dread of impropriety, or because no one has taken the trouble to tap him and make him run. Then there is the noisy man who seems to love so much the sound of his own voice that it predominates everywhere. He boils and fizzles eternally, and may boil over, but never evaporates. His steam is inexhaustible. He talks for talking's sake. To silence him you agree with him, but he is not silenced. Sooner than that he will turn round and eat up his own arguments to prolong the discussion. He is always in the right. You have no refuge but

“ To twirl your thumbs, fall back into your chair,
Fix on the wainscot a distressful stare,
And, when you hope his blunders are all out,
Reply discreetly—to be sure—no doubt !”

There is the doubtful man who knows nothing positively. You can't catch him tripping in a hurry. He hedges himself round with humbly hoping, and possibly presuming. He remembers if he does not forget, and thinks he saw, but would not swear he did.

“ His evidence, if he were called by law
To swear to some enormity he saw,
For want of prominence and just relief,
Would hang an honest man and save a thief.”

There is the positive man on the other hand, who pronounces judgment without the least hesitation. Ordinary mortals base their opinions upon proof, but he requires none.

“ Without the means of knowing right from wrong,
He always is decisive, clear and strong.”

He wonders you can't see the thing in the same light with him, and sets you down for a very stupid fellow in consequence. He

“ Flings at your head conviction in the lump,
And gains remote conclusions at a jump.

There are the disputatious men who dispute about every thing, and quarrel with everybody. They consider conversation a sparring match, and planting hits the great end of it. They become terribly excited when opposition warms them into thorough exercise, and stop at nothing to make

themselves and their arguments triumphant. The best method of stopping their play is to give them nobody to fence with, and if they assault any one let them be proclaimed victorious before the fight begins.

There is the hypochondriac maletudinarian who is always talking of his ailments. He always breathes an atrabilarious atmosphere of colds and coughs and indigestions, and blue pill recoveries. He entertains you as if you were his nurse or his doctor, with a long catalogue of billious experiences, until you begin to think they are contagious disorders, and feel all wrong as well as he. You find yourself pulling a long face, while those around you broaden with healthy grins. You feel as in a wet blanket and damp night-cap. You are miserable and can't stand it longer. You break in pieces the cenotaph of vapors he has been erecting around you by a sudden burst of recovered cheerfulness, slap him on the shoulder with a "begone dull care," and warm yourself again with the sunny eyes and merry countenances that are beaming all around you. You were caught once; you never shall be again. You know the maletudinarians by the shadows they cast around them.

There is the fretful man who seems to find pleasure only in being displeased. Nothing is said or done to his mind. The room is either too hot or too cold. His stomach seems out of order; his brain is out of order; and of course his heart and his tongue follow suit. He is restless and impatient, talking at random, and ever by fits and starts. He is on good terms with nobody, not even with himself. He says a thousand extravagant things, and these in an ill-natured tone of voice. He cares not who takes offence at his ill-natured remarks, and is rather gratified than otherwise if you complain or resent. He is unhappy himself, and, so far as he can, makes others unhappy also.

Such characters as the foregoing are a few of many hindrances to the natural current of genial conversation which

"Should flow like water after summer showers,"

filling our minds with freshening streams of thought and our hearts with the babble of gladness.

THE LADIES.

Young men are proverbially fond of "making a figure" when they enter polite society; especially when fair eyes are bent upon them, and their hearts are still disengaged, there is a romantic charm that fascinates them with an intense desire to please. How circumspect they are! ever dreading to commit some incongruous action for which they may be laughed at. Gallantry, indeed, is the great play of every social gathering. "*Place aux dames*" supersedes every other consideration.

Few love to hear ill of themselves. Ladies especially dislike it. We do not mean to say that you must consider them faultless, but the more you respect and admire them, the purer and pleasanter will be your intercourse with them. It is the custom now-a-days to sneer at Platonic attachments, but it is one great feature of our Christian religion that such relations may and ought to exist. The society of ladies is indispensable to the young man who is desirous of polishing his manner to any degree of refinement. Woman is inseparable from every advance we make in life. When the child is clasped to the mother's bosom, the first impressions of intelligence are conveyed in love from her eyes. Soon that tender love stirs up emotions in its little heart. Anon her gentle will guides with discretion its thoughtless wishes. The same relation holds good in after life. It is matter of notoriety that great men generally have had noble mothers. It has been said, too, with much truth, that all great men have had much of woman's nature in their composition. Woman moulds us more than we are willing to allow, and history attests the fact that she has seriously affected even the fates of empires.

Young men then need not be ashamed to court the society of the ladies as a positive item of their training. Some frequent their company to trifle and amuse themselves. Such congregating is beneath the dignity of being styled society.

HOW TO DRESS.

"The beauty of dress," says Dr. Gregory, "consists in not being conspicuous." Quiet dressing is ever the best. Dressiness is what detraction will lay hold of at once, for it

proclaims itself and invites censure. The art of dressing is just the art of draping the human form so as to exhibit it to the best advantage. We do not mean the mere draping of a statue, for there is action in the human form which the statue wants. The beautiful outlines of the human figure form the ground work of the "cut," as it is expressively termed, of our clothes. Those outlines should neither be concealed nor distorted. Fashion, it is true, is not always synonymous with good taste in this respect, and modifies somewhat the manner in which we ought to dress.

The body is more dressed than the mind, we fear, in average society, and this may be because it is sooner dressed. But this should not be, and will not be ere long. The atmosphere of society is becoming less showy and more "spirituelle." The flow of soul is taking the place of mere talk.

DANCING.

It is not so easy now as of old to dance yourself into the good graces of a company. Long ago people did actually "trip it on the light fantastic toe," and were admired for it, but not so now. All that is required of you is to keep time, and keep the figure. If you obey the impulse of the music and really dance, you are set down as a skip-jack or a dancing master. No mistake but this is eminently absurd, but so it is, and fashion is peremptory. If pianists were to play, as dancers dance, without any accent or articulation or variety, what a sorry thing it would be altogether. Let us hope that as fashion has changed it, fashion may change again into the good old method of bounding merrily to the musical impulse of the soul.

There is little opportunity for conversation during dancing. It is all suggested by the requirements of the dance, and kept subordinate to it, for your attention should be given entirely to what you are engaged in for the present. There are many little attentions and civilities, however, presenting themselves, in which you may shine to advantage if you lay hold of the opportunity. Presence of mind and a desire to please will carry you successfully through them all.

The only perfume you should allow yourself to be redolent of in company, is the freshness of health and cleanliness. Fragrant scents are generally suspected as employed to kill

more questionable ones. Peppermint on the breath barely disguises the alcoholic potation, and *eau de Cologne* will never atone for a dirty shirt collar. Other things being equal, a little perfume is rather acceptable than otherwise, but beware of smelling rank,—it is vulgar as well as disagreeable.

“ I cannot talk with civet in the room,
A fine puss gentleman that's all perfume ;
His odoriferous attempts to please
Perhaps might prosper with a swarm of bees,”

or the giddy flies that buzz about society, and are caught with every sense but that, which, though called common, is the most uncommon of all.

THE ETIQUETTE OF CONVERSATION.

It may be useful to sum up a few of the most useful rules for conversation, that they may be the more readily borne in mind.

In general, people who have not been introduced are not supposed to be on conversing terms. In travelling more freedom is allowed, but even then the conversation is very general unless special circumstances warrant otherwise.

Who should begin a conversation it is not easy to say. Where there is a doubt as to who should begin, let it be the person of greatest importance in the company. But if it be done modestly, any one may begin.

But it is not so difficult to begin a conversation as it is to carry it on successfully. Wit is by no means a sure card. Few can play it well, and still fewer maintain the play. Nor will learning supply you with the material of the right sort altogether. That must pass through the alembic of your mind, and give forth its fine precipitate of thought, and this brings us to the stuff of the proper kind for conversational purposes, for conversation is but the interchange of thought. Learning is dead inert matter that begets nothing, but thought is living spirit and begets thought. It is thought that makes words winged, and the hours too. Look the person in the face with whom you are conversing. Never talk past him—it gives you an air of insincerity. Let your manner be confident without being bold, easy without being familiar.

Talk neither too slowly nor too quickly, but with a lively degree of raciness. Animation is indispensable to successful conversation. Let the tones of your voice be as musical as possible, steering equally clear of "clipping" the words of their due amount of sound, or of mouthing them with too much.

In general, society never alludes to private matters. Talk with the company on subjects of general interest. With learned men you may talk of learned subjects, but never inflict your superior knowledge on people of more slender pretensions. It would be like a rich man displaying his gold against poorer men's copper.

Never interrupt a speaker in what he is saying. If you step before him so unceremoniously, it is courteous of him, indeed, if he does not take the tempting opportunity of using his foot to take you out of his way.

Never crush any subject of conversation and substitute one of your own in its stead. If you wish it changed, wait till it is exhausted, or lead it in the direction of your own.

Never converse with a pre-occupied mind. Throw your whole mind into it, else you are sure to make the conversation hang and drag its "weary length along."

If unable or not disposed to talk on a subject you can listen.

PRUDENCE IN CONVERSATION.

There is not a more necessary quality in conversation than prudence. Consider well what you are going to say before you say it. Consider how it will affect yourself, your hearers, or any other person present or absent. By cultivating the habit, a flash of your mind over it in review will decide the matter for you at once, so that it need not check the genial and uninterrupted flow of soul.

The great vice of conversation is detraction. Its piquancy is a sad temptation, and all are guilty of it more or less. But it puts you in the light of an envious person, though there may not be a particle of envy present in the matter so far as you are concerned. The presence of envy, real or attributed, will not help you to shine. • Speak of the absent as you would if they were present and heard you. Do not say behind a man's back what you would not dare to say to his face. Besides the possible disgrace of having to "eat

your own words," it is most unmanly. You can never be wrong in taking a good-natured view of the characters of others. It does you no harm; possibly it may do you good. What you say is not so much at the mercy of the company to retail. Good-natured remarks, unless maliciously perverted, will stand the saying over again without harm; but ill-natured are sure to become harsher in the carrying. Evil speaking is a most unmanly, un-Christian habit, and should be encouraged neither in ourselves nor in others. If a person speak evil of others to you, be pretty sure that in another company he will speak evil of you. Beware of it not only in yourself, but in others also.

If you are wise you will avoid the giving expression to opinions that may be singular to the company you find yourself in—above all, opinions in religion. Company is not a place for disputation, and every one is as fond of his opinions as you are of yours, and is disposed to uphold them when questioned by the statement of an opposite. You can only startle and displease at the best, should no opposition be shown from inability or good taste. If an argument be started and you lose it, you feel that you have not shone to advantage; and if you win it, you have surely lost the kindly feeling of those opposed to you.

Always be modest in the expression of your sentiments. Do not dogmatically assert, even when you are certain. All appearance of force is sure to be resisted. Be content with the happiness of believing that you are in the right. If your opinions are worth anything at all, they will not only be self-sustaining, but self-comforting also.

Should an argument occur in which you cannot avoid taking a part, remember that he seems to have the best of it that keeps his temper. Feeling more than thought is the tone of company.

Take care you do not touch upon the infirmities or peculiarities of those present. It is difficult enough to convince a man himself of such, but to expose him before the eyes of assembled company is an offence he will never forgive, whether you are right or wrong. Besides, he feels bound to defend himself, and ends with being more confirmed than ever in his eccentricity.

Some people are very fond of "speaking their minds," which, when not under proper restraint, is just another name for being rude. Remember that people are not bound to please

you, and the offence that makes you speak your mind may be in yourself and not in them. This is the modest and charitable aspect, and more in consonance with the disposition you ought to have when in company. If all spoke their minds what a chaos of thought and sentiment would the conversation be. No—we need the oil of charity and modesty and prudent reserve to lubricate the machinery of our social converse. If this were wanting it would be an uninterrupted jar and screech.

We must again warn you against the misdirection of your wit, if you possess it. The safest plan is to make it general, for when it flies at any particular person it may hit harder than you intended, and blow for blow may, begun in harmless fun, end in serious earnest. Nobody, including yourself, likes to be laughed at.

Never hesitate to apologize when you have done a wrong. The next best thing to the not having done it at all, is the trying to undo it by tendering your sincere regret at having done it.

Perfect ease in behavior and conversation is the temper to arrive at, and that is wonderfully assisted in being gained by attending more to the humor of the company than to your own. As conversation is truly said to "flow," remember that you are only one particle of the fluid, and so move pleasantly and freely with the others. If there be acid in your composition it will tinge the whole with sourness, if you do not hold it within yourself in secret solution. Taint not then with any egotistic humor "the genial current of the soul." Rather flow with the others. If you rise to the surface of the general current, you may shine as you flow.

If there be any one worthy of imitation, imitate him in his excellence, but not in his defects. None are perfect; all have defects and faults more or less. Be sure you discriminate, else you run the risk of being simply an ape. You ought not even to copy closely what he shines in. You must imitate him judiciously, and in conformity with your own manner. Just as, though you may imitate the cut of a person's clothes which you may consider will become you, yet you do not take his precise measurements, nor the arrangements to meet his personal peculiarities. So though you imitate, yet you judiciously adapt, so as to say almost, you originate the excellence for yourself. We must all imitate something or somebody. Originality is the power to

adapt and conform. There is no origination in the sense of creating from nothing.

Show neither a cringing nor an overbearing spirit. All are upon a level in conversation. He who bears himself over the heads of those whom he deems his inferiors is the very man to cringe to those whom he deems his superiors. Both are unmanly and impolitic.

Evenness of temper and serenity of manner are ever indicative of the true gentleman. It is the mood of happiness, and affords the utmost enjoyment. Steer equally clear of excitement and indifference; of frolic, fun, and gloomy melancholy. The even tenor of life and converse is the happiest and the most profitable.

There are many minor considerations that enter into prudence in conversation, which may be enumerated with advantage.

Do not spend your power to the utmost. Use it so that you may appear to have more than you spend.

Praise your friends, and leave it to your friends to praise you. It never can come gracefully from yourself.

You need not tell all the truth, but it is absolutely necessary that all you tell be true. Some, however, may have a right to know all the truth. And again, if withholding part of the truth discolor the rest, give it all or none at all.

Despise not another for nor possessing talent which you may happen to have. All have not the same talents. He may have one you yourself do not own.

If you risk breaking jests upon others, you must be prepared to have them showered upon yourself.

Do not talk too fast, else you outrun your hearer's understanding. Neither talk too slow, else you fret your hearers into impatience and disgust.

Never let your praise degenerate into flattery: It would only please a fool, and will vitiate your own manliness.

Be not too lavish of your time in company. Men are apt to despise what they can have easily, and to put a value on what is to be had with some difficulty.

Remember how often you have changed your opinion and do not be too dogmatic; nor be angry with those who seem to you to be dogmatically obstinate.

You may talk about things without confessing yourself bound to certain opinions. You may profess safely being in

search of the truth, but confessing your opinion so frequently as to identify yourself with them tends to nail you down to their profession, and lessens your inclination to be open to conviction. We mean of course the unnecessarily putting of them forward, for there are certain times and occasions when it would be unmanly and a want of duty to conceal them. Your opinions, remember, are ever liable to be shaken until you arrive at the absolute truth, which no man can truly say he has attained for certain.

It has been well said that men repent speaking ten times for once that they repent keeping silence.

When discussing do not argue for the subject, but let the subject argue for itself. Put it thus—so much may be said for it; or thus—it commends itself to your notice. If it cannot vindicate itself, you need not try to do it by mere asseveration.

If you are desirous of gaining the good opinion of any one, take care how you behave towards him the first time you meet him. First impressions form the seed whence springs his future opinion of you.

Ladies abhor anything that looks like discussion; they are the creatures of sentiment more than reason. They feel what is true and proper in minor matters without the pain or difficulty of thinking them out.

Let every one tell his own story his own way. It is rude and unmannerly to interrupt him and begin to teach him a better. This is ever the best mode with illiterate people, for they are generally put out when trying any other method than their own.

Be more anxious to find in what you agree with your company, than in what you differ. You may retain your own individuality, and yet contrive to chime in agreeably enough with the others. Individuality assumes the appearance of singularity when carried too far.

Should you find yourself in company which socially may be considered above you, do not show your consciousness of it otherwise than by a modest, dignified reserve. If you are received into the conversation on equal terms, do not take it as a remarkable condescension. If you are slighted by any one, break off from his converse with you; if you are slighted generally by the company, retire. In both cases the advantage rests with you.

USEFUL HINTS FOR CONVERSATION.

If you are familiar with your inferiors, do not be surprised if your inferiors are familiar with you. Show respect to your superiors. Never attempt familiarity with them, whatever familiarity they may exhibit towards you.

Unkindly witticism leaves bitterness behind it that will poison the most genial intercourse.

Learning paraded without judgment and prudence will make you shine as a solemn pedantic fool.

If you are compelled to reprove, do it kindly, so as to convey the least possible offence.

Never volunteer your advice, and even when it is asked give it carefully and cautiously. It is easier to give advice than to follow it, with a prospect of success. He who gives it generally knows not all the special conditions of the case.

Do not hazard crude conjectures regarding results. Things seldom turn out as they are expected. Wise men know this and hold their peace.

Never talk of things in which the company have no interest. They may force attention, but it is sadly at your expense in their estimate of you.

Never trumpet forth your own merit by recounting actions in which you may have gained some credit. It will detract from your desert and from your character as a disinterested and well meaning person.

Do not "pronounce" your sentiments before company. It will make you appear arrogant and self-conceited.

Despise no man's conversation. The meanest may teach you something if you know what is intrinsically good, and if you can approve and appraise it for yourself.

Speak your sentiments in as few words as possible. Tedious conversation is about the most unbearable that can be inflicted on a company. The current of talk ought to be brisk and not sluggish.

If any person attempts to (what is vulgarly but very expressively termed) "pump" you with impertinent questions, you may politely foil him by counter questions as answers; you may also adroitly turn the current in another direction. Some think themselves justified in mystifying such a questioner with overwhelming exaggeration, but this, though the person deserves it for his impertinence, is hardly con-

sistent with your own dignity. Never think you are justified in meeting his questions with a lie. That would be most unmanly.

If people rail at you, never show that you are young, you thereby help the railers against yourself. A good method of disarming them is to seem to join them against yourself, carrying the raillery into the absurd and the ridiculous.

Never set up for a critic. It is simply electing yourself into being a bully of opinion. Those who are weak will fear and hate you; those who are strong will resist and despise you.

Remember that few are capable of judging of talents or genius, but all feel the difference between good and bad behavior.

You may think as wisely as you can, but don't talk wisdom like an oracle. There is a great difference between talking wisely and well, and the moral exhibition of yourself as a retailer of oracular nostrums.

Do not talk too much, nor yet be dumb. An empty barrel gives forth most sound; but the fullest one is of no use unless it is tapped and runs.

Do not form your opinion of others from isolated facts. A man may misbehave once and again, and yet be in the main a well behaved person. Remember how often you have forfeited your own esteem, and let your charity cover a multitude of sins in behavior, as in other things.

If you fall into an argument, the only safe way to find your road out of it is by endeavoring to come at the truth, not by attempting to defeat your opponent.

He who is modest and retiring, and waits judiciously for an opportunity to shine, has a less chance of failure than he who is eager to avail himself of every opportunity, calculating a greater chance the oftener he makes the cast.

If you happen to find yourself on the wrong side of an argument, turn away from it without coming to a conclusion, or say handsomely that you consider yourself wrong. You may often do this without compromising your judgment, as in the case of new facts being presented, or of facts having been falsely represented to you, and now seen in their true light. But never persevere obstinately and fight for your subject as true when you have reason to believe it wrong.

Do not introduce the name of God and the devil in a glib, flippant manner. Do not misapply Scripture allusions as in jests; and avoid the use of all cant terms, by-words, and oath-words. These last are foolishly supposed to strengthen speech. They are simply disgusting and contemptible.

Send people from your company well pleased with themselves and they will be well pleased with you.

Try and get rid of any little oddities you may have in your behavior, but do not despise another though he may have some. We see those of others more readily than we see our own.

Avoid the conduct of those persons who, no matter how serious the conversation, are ever striving to dart in some foolish quirk or drollery. A jest to be relished should be thrown in naturally.

Do not provoke any man. Weapons that cut do not tend to make you shine. Be not easily provoked. The calmer you keep yourself the greater advantage you have over your opponent.

Be prudent in the kind of company you keep. By such will you be judged, and rightly so, for the constant contact will polish you to the level of their lustre.

GOOD TASTE.

Thus far the latter part of our method has been to give a detail of personal quality and manner, in a series of miscellaneous arranged topics; but these will not form the power that is necessary to produce them. That power is the working of a principle, and this principle is to be found in the self-moving power of the mind to guide itself along the road of life, in obedience to the laws made by its Maker. We do not want you to be made up of patchwork, or of clockwork, or of anything artificial—we wish you to be the power in your mind that acts in your manner as the law of true politeness demands. All that you are in your mind passes off into the world through your acts, the manner of which is found to have as much positive influence as the matter—from which, however, it derives originally all its force. Look at the difference between an elegant and powerful, and a blundering, impotent speaker. The former can polish falsehood into a seeming truth, whilst the latter bedims and bedarkens the clearest axioms until they become

as opaque as a mill-stone. In fact, we would wish you to be what you would seem to be, and then you will have little trouble and much pleasure in seeming to be. It is not only the true thing but the most effective and the most pleasant thing. We take you to be young, and ambitious of showing that you are worth something. You are desirous not only of a standing in society, but ambitious of influencing that society in a manner creditable and pleasant to yourself; but would scorn to stoop to unworthy means to attain your end. In all probability, then, you have received a good average education, that will form a good ground-work for your endeavor. As thinking, with its processes and its modes, though in itself the process of education so far as the mind is concerned, is seldom or never taken into account at school, except in so far as it cannot be done without, even to have done what is done, you will have to begin, if you have not done so before, to study this the great instrument of life in all its adaptations. The best thinkers are the best workmen of life. These are the men who carve time into money—not the best use of it, however, but a use very potent with some. This, however, has to do with the morality of thought, and at present we have to do with the power. In all probability the real solid power of your education is now about to be formed and directed to legitimate issues. Energy and perseverance are required, and a good deal of self-denial. Set your face steadily against the small pleasures of the world that entice the precious time from you bit by bit. Set about your endeavor with the consciousness of an unavoidable responsibility. The business of life now in all likelihood claims the greater part of your time. This is the time you are compelled by your necessities to convert into money; but you may at the same time convert it in something more—something that will last when your money is gone. Contact with the world in transacting your business will sharpen your powers and polish your manner, if you submit yourself to the process with proper aims and discriminating judgment. There is a worry in business, however, which merely grinds without polishing, which ought to be avoided if possible. Otherwise the cheerful intercourse of business should fit a man more and more to “shine” substantially and decidedly. If truth be your ideal, as it ought to be, the veracity of your conversation and the honesty of your dealings will win you respect and

attention ; but in addition it is necessary that you cultivate elegance of taste in order to win you favor.

This elegance of taste, or the appreciation of what is beautiful in matter or manner, is the polishing principle that will enable you to shine truly. You may be a diamond of the first water, yet if you do not cut and polish and set yourself with this æsthetic instrument, you may coruscate, scintillate, or flash forth light at any rate, but it will be fitful, temporary and unsustained, and ever out of keeping and proportion with itself. Now what do you do with your leisure hours? Here is an opportunity to spend them pleasantly, profitably, and dutifully in the highest sense of the term.

A love for the beautiful is natural to man, so there is a natural pleasure in the pursuit of it, and all cultivate an acquaintance with it more or less. Conversation glowing with it is sure to fascinate in proportion to the amount and power of the quality. This indeed is the true beautifier of all conversation. A memory teeming with knowledge and an intellect beaming with thought may arrest and impress with respect, but it is the genial fancy that beautifies with light, warmth and color, which charms and captivates. Now the best drill for attaining this power in conversation is the culture of it. It takes a deal of practice to attain a power, so do not be discouraged if the power does not come so soon as desired. Besides, this one original power, if you acquire it, will help to form originality in all other acquirements you may have. Originality is the soul of all power. Originality does not mean that you create a power yourself unlike any other in creation. It means that you have formed for yourself a power in nature, in conformity with the laws of nature in and around you. You have thus a power to produce for yourself, which, if you have it not, you will be forced to derive, not in itself but in its effects, from others. Try to attain original not derivative ornament, and so avoid the imputation of the jack-daw in the peacock's feathers. This is not the place to give an analysis of the process of drill. We have space only to point out the great importance and the influence of the power. It may not be out of place, however, to give a few hints as to the method by which it may be acquired.

This power is but the refinement of the other powers of the mind, and will be weak or strong in proportion to them.

This is the power that makes the other powers shine, or rather it is the power of thought and the sense of feeling polished so that they shine. In the words of the old Greek critic, "it is the image reflected from the inward beauty of the soul." The mind you form by your education stamps the character of your soul, and what your soul is, that only can your manner be. Nor need you lament want of education. If you can read, and set yourself seriously to think, a world of teachers may be had for a very little money. Remember that self-education is the only real education, and at the best universities if the students do not educate themselves they are not really educated. The best part of those institutions is the routine and method and discipline enforced. We do not desire, however, to depreciate those conservatories of learning, we only wish to impress you who have not the means nor the opportunity, that you can do very well without them. There is a university for the million in literature, and the "humanities" are now freed from the Latin and Greek tongues. The best teachers will instruct you, the best lecturers will read to you by your own fireside, but you, on your part, must cultivate the power of thinking and the habit of study. The living voice, to be sure, is no longer there, to thrill with enthusiasm, and undoubtedly if you have the means and opportunity you should get a living instructor whose soul will come into living contact with your own.

In this wonderful world there are many fields of enquiry open to you wherein you may gather for yourself materials for exercising your powers of thought, but there is one in which every one must adopt a sphere of labor, and wherein he may gather ample materials for the purposes of thought, and that is humanity. What we term pure literature is the record of it, and it is ever living round about us, and continually coming into contact with us.

Useful knowledge may now be gleaned under the most favorable circumstances in consequence of the vast harvests that are continually being gathered in. A cheap printing press—cheap on account of the extent of the demand for its treasures—sends the wisest and most learned teachers to instruct the poorest respectable man. It rests with himself to make his knowledge and wisdom not only useful but ornamental. There is more true knowledge at the present day in our shops and counting-houses than there was of old in the most

learned universities. Facts are infinitely more useful than the subtlest distinctions of imputed qualities, labored disquisitions on possible entities, and interminable logomachies. Classic Latin and scholastic logic "are nowhere," compared with our own simple vernacular English and common sense. Make physical science or the knowledge of facts the whetstone of your mind, and polish it into refinement with literature. Physics may be studied at any of our mechanics' institutions for a fee merely nominal, so that none who have any pretension at all to the improvement of their minds labor under difficulties of means and opportunities which they cannot surmount. The finest results have been attained by the simplest means.

Nothing makes a greater difference between people engaged in conversation than different degrees and methods of knowledge. An ignorant person, if he knows his own ignorance, can at least begin to learn, and so be in the way of improving, but often his greatest ignorance is that he does not know his own ignorance, and this is a hopeless case indeed. Of course, if a man, however learned, takes himself to task about his own positive knowledge, he will find himself not so learned as he thought, and after such an ordeal he is apt to say that he is really but an ignorant person at the best, but still he knows something, however little that be; and that little is a great deal compared with the knowledge of a person who has bestowed no attention at all upon the subject. We should always hold ourselves capable of learning by cultivating the disposition to do so, and then we shall feel astonished at our ability to understand the most difficult questions that may come before us.

Wrong-headedness is a worse state of mind than absolute ignorance. It may almost be called a modified type of madness. A chaos of ideas must result in confusion of thought and unwise action. This arises from slovenliness and want of method in thinking. A person who allows himself to fall into such a state, and to contract so idle and hurtful a habit, can never meet with respect in the interchange of social converse. This is what the poet Burns called "an in-kneed sort of a soul."

The man of learning, whose knowledge has been arranged by systematic method so that he can produce it at will when required, produces a current of conversation that flows

clearly and pleasantly, especially when that knowledge is made to bear the precious burthen of wise and beautiful thoughts.

Of course the end we aim at here—to be a tolerably well informed gentleman so that one may occupy a not undignified position in the social circle—is not the only nor the highest aim achieved, though the one more immediately sought for at present. The higher aim we have throughout kept in view is one never to be relinquished for a present and merely transient good.

With regard to advice as to what should form specially the subject of our studies, the following words of Thomas Carlyle are much to the point. A young friend had written to him for advice on the subject, and was answered thus:—"It would give me true satisfaction could any advice of mine contribute to forward you in your honorable course of self-improvement, but a long experience has taught me that advice can profit but little; that there is a good reason why advice is so seldom followed; this reason, namely, that it is so seldom, and can almost never be rightly given. No man knows the state of another; it is always to some more or less imaginary man that the wisest and most honest adviser is speaking.

"As to the books which you—whom I know so little of—should read, there is hardly anything definite that can be said. For one thing, you may be strenuously advised to keep reading. Any good book, any book that is wiser than yourself, will teach you something—a great many things, indirectly and directly if your mind be open to learn. This old counsel of Johnson's is also good, and universally applicable: 'Read the book that you do honestly feel a wish and curiosity to read.' The very wish and curiosity indicate that you, then and there, are the person likely to get good of it. 'Our wishes are presentiments of our capabilities;' that is a noble saying, of deep encouragement to all true men; applicable to our wishes and efforts in regard to reading, as to other things. Among all the objects that look wonderful or beautiful to you, follow with fresh hope the one that looks wonderfullest, beautifullest. You will gradually find, by various trials—which trials see that you make honest, manful ones, not silly, short, fitful ones—what is for you the wonderfullest, beautifullest, what is *your* true element and province, and be able to profit by that,

“All books are properly the record of the history or past men, what thoughts past men had in them, what actions past men did; the summary of all books whatsoever lies there. It is on this ground that the class of books specifically named History, can be safely recommended as the basis of all study of books—the preliminary to all right and full understanding of anything we can expect to find in books. Past history, and especially the past history of one’s native country, everybody may be advised to begin with that. Let him study that faithfully; innumerable inquiries will branch out from it. He has a broad beaten highway, from which all the country is more or less visible; there travelling, let him choose where he will dwell.

“Neither let mistakes or wrong directions—of which every man, in his studies and elsewhere, falls into many—discourage you. There is precious instruction to be got by finding that we are wrong. Let a man try faithfully, manfully to be right; he will grow daily more and more right. It is, at bottom, the condition on which all men have to cultivate themselves. Our very walking is an incessant falling; a falling and a catching of ourselves before we come actually to the pavement! It is emblematic of all things a man does.

“In conclusion, I will remind you that it is not by books alone, or by books chiefly, that a man becomes in all points a man. Study to do faithfully whatsoever thing in your actual situation, there and now, you find either expressly or tacitly laid to your charge; that is your post; stand in it like a true soldier. Silently devour the many chagrins of it, as all human situations have many; and see you aim not to quit it without doing all that *it*, at least, required of you. A man perfects himself by work much more than by reading. They are a growing kind of men that can wisely combine the two things—wisely, valiantly, can do what is laid to their hand in their present sphere, and prepare themselves withal for doing other wider things, if such lie before them.”

All this advice is sterling wisdom, and of infinite value to the man who wishes to form the power we are desirous he should form within himself. A man who moulds himself so, will have force and energy of his own, which will make itself felt in whatever sphere he may find himself. But attend more specially in the meantime to that part of

the advice in which he says: "Among all the objects that look wonderful or beautiful to you, follow with fresh hope, the one that looks wonderfullest, beautifullest."

"Walk with the beautiful and with the grand,
Let nothing on the earth thy feet deter;
Sorrow may lead the moping by the hand,
But give not all thy bosom thoughts to her.
Walk with the beautiful.

"I hear thee say 'The beautiful! What is it?'
Oh, thou art darkly ignorant—be sure
'Tis no long weary road its form to visit,
For thou canst make it smile beside thy door,
Then love the beautiful.

"Thy bosom is its mint, the workmen are
Thy thoughts, and they must coin for thee;
The beautiful is master of a star,
Thou mak'st it so, but art thyself deceiving
If otherwise thy faith."

Yes; the beautiful is coin that shining fresh from the mint of your thoughts in conversation will dazzle and fascinate the receivers, and will win favor and reputation for the coiner and distributor. The culture of the beautiful in thought and expression, is the finishing polish to all the other solid acquirements and abilities of your mind and manner. The beautiful is the irresistible and the invincible. We now proceed to give a few hints on the acquirement of this valuable state of thought and feeling.

We do not mean that you are to get up the power of talking the beautiful so as to shine amidst your compeers, and eclipse them by your beautiful talk. We mean you so to steep your powers in an ever present consciousness of the beautiful, so that it may pervade your entire being, and settle down into the habitual exercise of a good and elegant taste.

For this purpose it is not necessary that you enter into a metaphysical study of the beautiful, wherein you may get bewildered and lost in attempting to find some ideal standard. Study it as you would the true and the good—study it along with these, and your perception will not readily fail to see it when it is present.

This faculty extends to such a variety of subjects that there is hardly a phase of your conduct not affected by it. Take the example of color. How much does a due appreciation of fitness in harmony or contrast affect your personal

appearance in the matter of dress. By that alone will your claim to elegant taste be judged by society. See what a difference between the uncultured taste of the country bumpkin, the fashionable taste of the city swell, and the cultured refinement of the thorough gentleman. Again, in the matter of sound, what a vast difference between the ungoverned, because untrained, voice of the blustering talker, and the obedient, pliant, mellow bell-tone of the elegant speaker. The former rends the air with dissonance, and our hearts with discord; the latter with persuasive pathos floats through our charmed ears into our assenting and consenting hearts.

With regard to beauty of form, we presume much need not be said, as all are aware how powerful it is in its effects. We have very little control over the form that nature has given us except by modifying its appearance, but even that is a good deal under our control. We do not appear in society as nature has turned us out of her hands. We pass through the hands of the barber, the tailor, the shoemaker, the hatter, etc., and we pass a good deal through our own hands daily. In all these modifications of nature there is wide room for the exercise of an elegant taste, or the contrary.

As a matter of course all the several possible modifications of what is elegant and tasteful come under the common term of what is elegant in thought and in feeling. The several manifestations of taste are but the expression of these outwardly, and derive all their truth and beauty and propriety of effect from the genuine power and quality of these as they exist and are developed in the mind.

The power and the habit are best obtained by the formal pursuit of some art study, as the composition and expression of thought in prose or verse, the art of drawing or painting, or some study which takes you into the habitual presence of the beautiful—in fact, any pursuit that makes you think continuously regarding that wonderful beautiful arrangement of things which made the old Greeks call the world by the same term they had to express beauty.

There is one sphere of good taste more suited to those for whom we are writing than any other, and that is the culture of good taste in thought and feeling through the habitual culture of it in our literature, and even the literary culture of it in written expression. "Reading," says Bacon, "maketh a

full man, conference a ready man, and writing an exact man." By perusing the elegant in literature, the fine taste will impregnate your thoughts till you become full of it. By talking the elegance over with your associates you will the more readily make them subservient to your own refinement; but only by bringing them to a strict scrutiny and account with your own pen will you make their influence felt and their nature and effects definite and exact. You have not at all times friends willing and ready enough to talk matters over, but whenever you please you may take up your pen or your pencil, and bring yourself or your thoughts to book. Thinking or even talking a matter over is vapory in its results compared with writing it over. And then writing comprehends all other particular modes, for it comprehends all that is in thought. There is no pursuit that will react on your conversation like writing. Remember, however, it is not writing for others but for yourself. There is a mawkish sentimentality about writing which is most pernicious. No sooner does one mention writing than there rises up the absurd notion of "turning author." As well link the idea of "turning spouter" with the art of speech. In these days everybody should possess the art of writing as well as the arts of reading and speaking, and of doing it well too. Ay—and even the art of versifying should not be neglected with supercilious scorn and contempt as it is by cotton-hearted money-makers, for as by learning to dance, we gain grace to the motion as we walk, so by causing our words to move in numbers, we gain elasticity and elegance to the rythm of our prose. This reproducing of the elegant in our own words tends to consolidate and establish our habit of thinking in good taste, and acting in good taste is only one step farther, and the former must be had before the latter can be taken.

Thought and behavior are so intimately related that you can hardly cultivate elegance in the former, without a corresponding result in the latter. There is no reason for a hypocrisy in this, and so the thought will naturally reveal itself in the manner. Again, behavior can only sustain itself consistently when it flows from an ever-springing fount of thought. That fount derives its spring from the depths of a large experience, on which have fallen the dews and showers of many readings and studyings and thinkings. Tennyson finely and truly says,

*"For who can always act but he
To whom a thousand memories call?"*

A man's memories shower upon him inducements that compel him to act; the remembered thoughts are the potent ones, and the earnestly acted ones.

You see that conversation is not limited to talking merely—it embraces your general conduct as well. The tongue indeed has a wonderful empire of its own, but it merely produces the echo of the thought, on which it depends for its force and its beauty. But the behavior is the expression of the man, and the impression made comes from the more effective stamp of the entire earnest character.

To be able to surround yourself and others in the social circle with delight and happiness is surely to have the power of shining to advantage in a most legitimate and most delightful way. But this will depend in a great measure on the associates of your thoughts. Are you content to choose these from those of common-place quality, or from those which are ever found in the highest places—the palaces of thought?

Observe then that the transmutation of your coarser metal into finer, and the refinement of that into finer still, is done within the laboratory of your brain, and here it is that you must work out the process of knowing "how to shine" with a true and becoming lustre. You have, moreover, every inducement to make yourself at home in this, happy and contented, for it is about the pleasantest occupation a man can be engaged in, and deepens and broadens and brightens, day after day spent upon it, our personal pleasure and happiness. Real and imaginary pleasures are very often confounded. In the testing laboratory of real thought, what is supposed to be real pleasure often changes into a solution of vanity with a pale precipitate of sorrow; and what appears to be purely imaginary becomes a durable and lasting—sometimes everlasting—solid. There is a misnamed elegant taste in the world, which is a vitiated and corrupted one. A man may have what is really capable of yielding a result, and yet not be able to make it yield it to him; he may not have the wisdom to extract or distil, though he may have the material. Of course he must have the material to be able to perform the process; but the process is quite a distinct thing from the material, and you

may buy the material, but you cannot buy your own act of the process—that is entirely a personal thing. But the rights of property in this matter of taste are vested only in those who can use them, not merely in those who possess them, so that this beautiful little world is ever open to those who choose to enter in and possess it. Hazlitt humorously and somewhat truly describes this in the following racy description:—"When I am in the country, all the fine seats near the place of my residence, and to which I have access, I regard as mine. The same I think of the groves and fields where I walk, and muse on the folly of the civil landlord in London, who has the fantastical pleasure of draining dry rents into his coffers, but is a stranger to the fresh air and rural enjoyments. By these principles I am possessed of half-a-dozen of the finest seats in England, which, in the eye of the law, belong to certain of my acquaintances, who, being men of business, choose to *live near the court*." Is not this true and real enjoyment without the troubles and anxieties that detract from the pleasure, which the possessor necessarily has in the owning, and the maintenance of the ownership?

"In some great families," naively continues Hazlitt, "where I choose to pass my time, a stranger would be apt to rank me with the other domestics; but in my own thought and natural judgment, I am master of the house, and he who goes by that name is my steward, who eases me of the care of providing for myself the conveniencies and pleasures of life." Though quiet, what satire could be more pungent on the folly of thinking we are happy and enjoying life, if we are master of a splendid establishment, ornamented to the full with magnificent display. To those born in and born to, high life, what splendid misery to be born to such as mere necessities of existence; and to those born in humble life, but to whose unremitting exertions, high life, the beacon of all their toiling hopes, has at length come as the crowning reward, what splendid disappointment and sorrow to attempt, with daily failure, to crush some sweet out of the daily glitter and the show! What is not in them cannot be taken out of them. What is sought after is in the refinement of the mind, and may be had without them—at least without paying for them in false circumstance or a life time of slavery.

How exquisitely does he continue his good humored satire in the following, and notice that he speaks from a conscious possession of the very power we wish you to have :—" When I walk the streets I use the foregoing natural maxim, namely,—that he is the true possessor of a thing who enjoys it, and not he that owns it, without the enjoyment,—to convince myself that I have a property in the gay part of all the gilt chariots that I meet, which I regard as amusements designed to delight my eyes, and the imagination of those kind people who sit in them gayly attired only to please me." And so he goes on with a wonderful sense of pleasure and contentment, without the least feeling of envy, and without allowing the slightest room for it to exist. How grandly he does his casting of the account between real and imaginary pleasures. "But the pleasure which naturally affects a human mind with the most lively and transporting touches, I take to be the sense that we act in the eye of infinite wisdom, power and goodness that will crown our virtuous endeavors here, with a happiness hereafter, large as our desires, and lasting as our immortal souls. This is a perpetual spring of gladness in the mind. This lessens our calamities, and doubles our joys. Without this, the highest state of life is insipid, and with it the lowest is a paradise." When a road leads to such a grand conclusion, you are pretty safe in travelling along it. It is along this one we desire you go in your search for the pleasing refinement, that is to make you a pleasing companion on the way of life, and in those little gatherings by the wayside, which we denominate social. Along this road are the wayside flowers we desire you to pluck, and over its May-laden hedges are to be seen those beautiful pictures, which we desire you to cover the walls of your memory with. You will thrill and bound with the impulse of gladness, or be socially companionable with the quiet serenity of pleasant contentment. You will be sure to attain the minor purpose we have more immediately in view—you will begin in the spirit of not offending, and, as you gradually gain power, you will continue to gain favor for yourself, until your companionship is sought after for the profit and pleasure it imparts.

There are various little matters of tact and taste which are only to be acquired by the observation of example and

the teaching of experience, but the great faculty and the disposition lie in such pursuits and associations. The elements of the conduct of life must be learned in some school wherein the actual conduct is but comparatively practical —where it is in a great measure merely ideal; and so the elements of good taste and the ideal of good breeding must be derived from the teachings of those eloquent instructors that catch the living manners as they rise, test them by the ideal of what is correct and becoming, and impress them on our minds with a quietness and a beauty, that make them pleasing for the time, and leave a happiness behind them for ever. So intimately knit in themselves and their consequences are the true, the good and the beautiful.

THE TOPICS OF CONVERSATION.

The topics of conversation are not often of our own suggesting at the outset, but we should be rationally well informed so as to meet the exigencies of the conversation, whatever direction its current may take. The wider your range of information, the more of course have you the means of taking a part in it. You have the whole circle of the sciences and the arts to glean from. You need not enter into them like a professional scholar; but you may take from them gradually materials for thinking like a thinking man. You need not be an omnivorous swallower of encyclopædic description, but you must be an honest and careful digester of whatever you take into your mental stomach, else it will deaden the finer energies of your mind. The memory in some is but a great lumber cellar of odds and ends, that can never be conveniently got at to be of any practical use—a want of method in the storing has so confused and mixed them altogether. Whatever you do learn, learn it methodically. We do not mean the method of mere rote, but the method of nature and of reason. This reasonable method will keep you correct and accurate. You will never feel wrong or confused. Above all, see that you have definite notions, and definite terms for those notions. A loose result, a habit of reading, a loose, unmethodical habit of thinking, and a loose indefinite manner of speaking, will make but a sorry conversable member of society. He shines to advantage who is decided and definite through all.

No conversation can go for any length of time without opportunities for you to add your quota to the general stock. Indeed, the opportunities occur so frequently that the danger lies in contributing without discrimination and judgment, simply because you know something that will just fit. How irresistible is the inclination of two or three to speak at the same time, with ill-concealed impatience for him who is speaking to be finished as quickly as possible. Topics are likely rather to crowd in upon you than to fail you, and must be put under judicious restraint.

We have already referred to scandal as a pet topic in social parties, but as one to be deliberately discountenanced and avoided. Anything that partakes of an immediately personal character is sure to breed spleen and envy and ill-will. Leave out of account your sorry little selves, and introduce things that are useful and noble and beautiful, so that you may be lifted out of yourselves into an atmosphere of higher elevation and superior refinement. Any thing is better to talk about than self, and the comparison, manifested or implied, of that sorry little wretch with others, which all scandal bases its abominable existence on. Scandal mongers poison the airiest and the sunniest atmosphere of talk with their black breath clouds of evil report. Every one should be interested in making them collapse.

The news of the day is a subject that rarely fails to come upon the carpet. The daily newspaper supplies the daily fresh material, with a varied miscellany of subjects to gratify every kind of taste. Beware, however, of rushing into the extreme of being a *quidnunc*, who bores every one he meets with, "Well, what's up now?" the modern *quidnunc's* favorite slang expression. Of course the bore is just as offensive, though couched in a more elegant phrase.

There is a topic that no one of the least pretension to refinement would ever think of taking part in, and that is dilating with zest on the grosser appetites and passions of our nature. These, though as necessary, and in their place as useful as the higher attributes of our nature, are judiciously kept out of sight in unobtrusive retirement. Even at dinner, where you cannot avoid talking a little "gout," it must be done in an easy passing manner, and must not be much dwelt on.

With regard to the more solid topics of conversation, careful reading will certainly supply you with as large a stock as you desire to have, but these will be apt to be indefinite and intangible unless you reason them out in your own process of thought, and condense them into your own words in writing. It is wonderful what a power and mastery this simple habit of writing down your thoughts gives you. Feeble and crude at first, like everything else in its beginning, by and by it gains strength and power, until the words come as readily from the pen as from the tongue. It is just taking account of your thoughts in a daybook of topics, or as it is generally termed a common-place book. It is just habituating yourself to talking on paper, with the definiteness and precision which is thereby inexorably demanded, in order that you may the more easily discourse on those subjects when the restraints of the paper is withdrawn, as a precise and exacting drill confers ease and elasticity on the deportment, when the rigidity of the form is withdrawn, and gives place to a more chastened relaxation. When you enter social converse you are going to "trade," as the Americans say. Well, the merchant who has a methodical invoice of his goods has in the "trading" the advantage of him that has none. The very writing of it out fixes the articles on his memory; and he can the more readily, and the more accurately, condescend on particulars. He is more the master of his subject, and of course the subject is more his servant, being therefore more obedient to his bidding.

Remember, however, that the absolute truth of a subject can rarely be made evident, and that variety of opinion is infinite. Each one speculates according to the circle of his vision, and no two see things exactly alike. Every one loves his own opinion dearly—it is the fondly nursed child of his brain, and there are no children like our own. Do not be afraid of being looked upon as foolish, because you have no opinion to give on the subject. Those are the foolish persons who risk a random opinion rather than have nothing to say. If you have anything at all to say, it is better to say it than say nothing, but see that you say it at the proper time and in a proper way. Prudence and circumspection will make your little tell more than a great deal pronounced without judgment and discrimination. And do you, Sir Oracle, think that because you have the assurance to decide

upon every matter for the entire company, you shine the one lone star of the evening? Your voice is loud and strong, your eye bold and confident, and your manner emphatic and decisive. You overawe the weak and you impose on the foolish, but you irritate the strong and disgust the wise. If you are not pulled down from your supercilious pedestal, it is because you are despised as not being worth the trouble.

It is the careful reflective mind that ultimately gives direction and tone to opinion. This is most apparent in the wider range of the entire social system, wherein public opinion directs all the vital and effective movements. This is generated by that common sense which in the main is the root of all true growth of opinion.

Though you have selected carefully and discriminately the commonplaces of your talk, that does not mean that your conversation is to be what is generally meant by the epithet commonplace. A commonplace talker is a decided bore of society, and a most wearisome one too. In him there is nothing fresh, nothing new. He has the same old topics you have heard times without number; and these have become to you "stale, flat, and unprofitable." His limited and stertyped commonplaces have conferred an equivocal distinctive degradation upon the term which its original signification did not imply. But he degrades all subjects by his insipid "hacking" of them to death. His parrotry seems to emanate from his tongue merely as sounds that, though they have entered through his ear, have never thrilled the rational nerves of his brain, but have been merely echoed back as they happen to come. Nothing distinctive has been added. Any body might have uttered them. They bear no interest that anybody can have the slightest feeling for. They strike with the monotony that magnetizes our senses with indifference, and we feel ourselves condemned to dullness, and plunged in the misery of *ennui*.

The genial and consistent flow of conversation is often sadly interrupted by the random and the impulsive talkers. The random speakers have no judgment or discretion either with regard to the topics under discussion or to the persons discussing. They may disconcert for a short time, and if persistent may annoy extremely, but in the end the divert-

red attention recoils in anger and contempt upon their own empty heads. The impulsive speakers running on ahead or dragging wofully in the rear, annoy chiefly by their unsteady pace. Nobody can bear the constantly varying attention demanded by the attempt to place one's self alongside of their thoughts. There is nothing contributes more to harmony of conversation than the being in tune as it were with the company. You may blend harmoniously and yet retain your own distinctive contrast of individuality. This adapting of yourself and your topic to the tone of the company is indeed one of the primary and principal requisites to please.

All this theory which we have laid down will be of no use to you without practice. Don't imagine that immediately after cramming all this into your head, you can go and act it in the first society you enter. No such a thing. If you have not already begun, you must begin; and that beginning will in all likelihood be full of blunders; but you need not be discouraged, for every one blunders more or less into success, and success wipes out most effectually the remembrance of all blunders; but only through the blundering, more or less, lies your way. A wise prudence and a circumspect watchfulness will save you from many mistakes, and recover you from more. Whatever ground you lose, never lose your presence of mind or your patience. The most marked external aspect of a true gentleman is the self-contained manner which impresses with a sense of conscious worth without suspicion of pretension attached except what can be fully laid claim to. This firm composure fixes itself more and more surely, until it kindly commands respect. This manner is the best basis for all conversational excellence to stand on. It amply admits that calm consideration which is a condition of the humblest attempt to please.

Our parting advice shall be a recapitulatory one. Remember that our subject is an art, and as such must be dependent on science for its principles, and is in itself a habitual acting. What you have learned, rehearse as quietly as you can in some comparatively unimportant theatre of talk. You can never go wrong by making your debut in the humblest style. Take your seat at the lowest end of the table and win your way to the highest. It is the natural and the healthiest mode in everything. Never dream of bursting

full blaze upon the public stage, thinking that because you have the conception in your head, you have the complete personation at your finger-ends. That would be sure to bring you defeat and shame. The ground is slippery at the first tread; proceed cautiously, and step by step. Gradually it will become more familiar, and more under control. Then you will find yourself under less restraint, but through all strive to retain confidence in yourself. The moment that is gone disasters begin. Should accidents happen to disturb your equanimity, ignore them yourself, and everybody will soon forget them. All that you have really to do with them is to profit by them. Don't suffer yourself, above all things, to be re-tortured by them in the recollection. If you treat them good-naturedly they will be forgotten; if you show that they annoy you they will be sure to be fetched again from oblivion by some ill-natured tormentor. Do not formally prepare yourself by dressing your mind and your tongue, as you would your body before going into select company, but be always in the way of preparation, and always hold yourself prepared—it is your natural mood as a man. The same preparation serves you in acquiring one of the most useful qualities in life—address. You should, however, take care to be “posted up” to the latest in all your topics, so far as your means enable you. This imparts to your conversation that freshness which is so acceptable in all circles. Some professed “diners out” and “hangers on” may think it worth while to con their intended conversational programme by heart in set witticisms and pretty little speeches and stories, but that is petty acting, not gentlemanly behavior. It is a dignified preparation we would recommend to you, not one of such fussy small talk ambition. Your quiet, self-possessed manner will then gracefully become your method of well-weighed reflective thought, and will impress with a feeling of respect and pleasure.

But nothing ever required more formal and more thorough habitual preparation—nay, positive training—than the organ which gives expression to your thoughts and feelings. This physical instrument with its mechanical effect must be kept in constant working order by habitual and judicious practice. The voice in fact has to be ground down to power and sweetness, and it always requires grinding to keep it strong

and mellow. It has been a cause for complaint that our church bells are not constant with each other in harmony. They too often wrangle like sectaries of differing creeds. There is cause for much greater complaint that people do not tune their voices to please each other in daily ringing their thoughts into each other's hearts. Our conversation and the mood it induces would be all the pleasanter for the improvement. Thought that comes chiming into our heart makes us glad. What comes jarring through our ears makes us nervously uncomfortable. The human voice can be made so rich and sweet at the smallest expense of attention and judgment that harshness is quite inexcusable. A harsh squeaking voice will assuredly destroy all other excellences of thought and behavior. The sweet subtle penetration of a tone thrilling with the pathos of persuasion is irresistible. It is the heart that listens, not merely the ear and the brain. Remember too that the fascinating power of the soul is poured through the eye as well as the tongue. Let the eye and the tongue not only corroborate but intensify each other in expressing the full meaning of the thought. The tongue may deceive, the eye never. Not the particular thought of course, but the general and the ruling passions print themselves legibly in the eye, and can be read—nay, felt, even by a very superficial observer. So do not distract the impression nor destroy it by making them talk to cross purposes. Let them mutually aid each other to make the impression intenser and stronger. At the same time that you are ever ready to step into the full pace of the conversation, have the reins of your tongue and your sense well in hand, that you may be able to pull up at once when required in favor of another, and resume at once when your own turn comes round. Restraint within your natural power makes a more effective impression than running out to the full extent of your pace, and at length pulling up from exhaustion. These are the principal points in the mode, and now let us briefly sum up the chief points of the *morale*. Begin by not giving offence; that is the only way to end by pleasing. Avoid flattering people to their face, and stabbing them behind their back; or blessing them with one hand, while you strike a deadly blow with the other. It is very bad to be a person capable of such conduct, but frequently the person who conducts himself so is not a bad fellow at heart—he

has merely donned a bad moral habit, because it is a little fashionable, and looks a little smartish. Take care of being considered either a know-nothing or a know-everything. The being a "perfect ignoramus" is not more to be avoided than the being *au fait* in regard to every person or occurrence that comes upon the carpet. It is an ostentation of impossibilities, and though you may consider yourself very knowing, or rather that you are impressing others with the belief that you are very knowing, you are simply making game of yourself for others in company where you are not invited to shine. You are sure to be hanged on your own gallows. The only means of information the "know-everything" generally has is grounded on trust from the news-mongers, yet by his assurance and confident assertion you would, if you did not know him, believe that he had been behind the curtain and seen the whole with his own eyes. The direction taken by such a speaker is generally the wonderful in matters of occurrence, or the sarcastically bitter in matters of character. Yet positive falsehood or *malice prepense* may not be in the talker's heart, only the vain desire to be considered "up to everything," or not to be considered sentimental. Avoid all false glitter and that which gleams only to pierce. Dare not only to have feeling but to show it. Sensibility is the characteristic that forms the most truly attractive behavior. Enter with delicacy into the feelings of others, consult their inclinations, respect their opinions, and relieve them from all embarrassment and anxiety, and you will shine not only before their eyes, but into their very hearts, which result is not only the greatest intellectual but the greatest moral triumph that can grace your behavior in attempting "how to shine."

In conclusion let us remind you of what we insisted on at the beginning,—that a dignified and pleasing manner can only fit truthfully and gracefully a worthy and manly nature. The ease and dignity of the true gentleman can only flow from real native worth. Remember that the beauty and brilliancy of the polish is more due to the grain of the substance than to any solid virtue in the burnish. Consider too of how much importance it is for even the brightest diamond to be properly cut, and judiciously set, to shine to the greatest advantage.